
SCOTT-MACON

INVESTMENT BANKING

HEALTHCARE INDUSTRY

Quarterly Update | Q2 2023



M&A ADVISORY | VALUATION SERVICES | ADVISORY SERVICES | DEBT/EQUITY FINANCINGS

Introduction

We are pleased to provide you with Scott-Macon's Q2 2023 Healthcare Industry Update. Please contact Nathan Cortright at 203-246-6527 or ncortright@scott-macon.com should you wish to discuss how Scott-Macon can help you to achieve your business objectives.

The healthcare M&A market remains one of the most robust for sellers in the last decade, with an impressive 242 deals announced in Q2. Valuations continue to be driven by strong buyer interest from both strategic acquirers and financial buyers.

- Healthcare services M&A activity showed an average valuation for the last 18 months of 3.35x revenues and 12.0x EBITDA.
- The provider segment M&A activity showed an average valuation for the last 18 months of 1.91x revenues and 14.9x EBITDA.
- The products segment M&A activity showed an average valuation for the last 18 months of 1.62x revenues and 6.5x EBITDA.
- These valuation statistics best represent large-cap companies, since smaller transactions generally involve privately-held companies where transaction values are less often disclosed.
- Scott-Macon's financial professionals maintain that the healthcare sector will continue to be viewed as an attractive sector for investment due to the essential nature of its services and the long history of growth in the sector above the overall economy in a wide range of macro-environments.
- As one of the nation's longest-established investments banks, the opinions of Scott-Macon are rooted in our extensive current and historical industry data and research, input from our clients, and a wealth of professional experience.

SEGMENT SNAPSHOT

\$ in millions	M&A Stats Jun-23		Trailing 18mo M&A Median		Public Comps	
	# Deals	TEV	TEV / Revenue	TEV / EBITDA	TEV / Revenue	TEV / EBITDA
Healthcare IT and Tech-enabled Services	53	\$ 49.4	2.21x	4.8x	2.60x	21.8x
Consumer Driven Healthcare	3	-	4.50x	12.7x	2.42x	29.0x
Facilities Management	3	-	2.39x	NA	2.12x	12.9x
Workforce Solutions	7	-	NA	11.3x	0.98x	6.7x
Insurance - Commercial	-	-	NA	NA	0.70x	12.1x
Insurance - Government	-	-	NA	NA	0.56x	7.6x
Distribution	1	-	7.04x	NA	0.45x	20.1x
Labs	5	-	3.49x	14.2x	1.85x	10.7x
Services Segment	72	\$ 49.4	3.38x	12.0x	1.82x	12.7x
Acute	15	\$ 85.0	NA	NA	1.47x	9.2x
Senior Living / Long-term Care	5	64.5	6.08x	NA	1.57x	17.7x
Behavioral	13	2.6	1.31x	NA	2.97x	11.2x
Home Health	13	7,587.7	1.70x	15.4x	1.50x	17.4x
Specialty	83	3,053.9	1.91x	4.4x	1.87x	11.9x
Providers Segment	129	\$ 10,793.6	1.91x	14.9x	1.69x	14.2x
Supplies & Distribution	2	\$ 28.00	1.07x	4.1x	0.90x	11.2x
Durable Medical Equipment	3	5.0	0.90x	4.7x	8.09x	25.9x
Medical Devices & Products	15	543.2	3.36x	7.7x	4.54x	16.0x
Specialty Devices & Products	21	549.1	1.97x	15.3x	4.93x	26.7x
Consumer	-	-	NA	NA	3.38x	11.4x
Products Segment	41	\$ 1,125.3	1.62x	6.5x	4.54x	16.0x

(1) Based on Scott-Macon's Healthcare M&A database that goes back to 2001.

Notable Deals

DEAL SPOTLIGHT

February 8, 2023 (Announced)

28,768
Employees

78
Office Locations

17
Countries

- Veritas Capital announced its acquisition of Syneos Health, a leading fully integrated biopharmaceutical solutions organization.
- The acquirers consist of a consortium of private investment firm affiliates composed of Elliott Investment Management (“Elliott”), Patient Square Capital (“Patient Square”), and Veritas Capital (“Veritas”) for \$43.00 per share in cash in a transaction valued at approximately \$7.1 billion, including outstanding debt.
- “This agreement is the culmination of a comprehensive review of opportunities available to Syneos Health, including interest from multiple parties with the assistance of independent financial and legal advisors. The Syneos Health Board of Directors unanimously determined that this all-cash transaction maximizes value for our shareholders and is in the best interests of the Company and all stakeholders,” - John Dineen, Chair of the Syneos Health Board of Directors.

LARGEST DEALS

\$ in billions

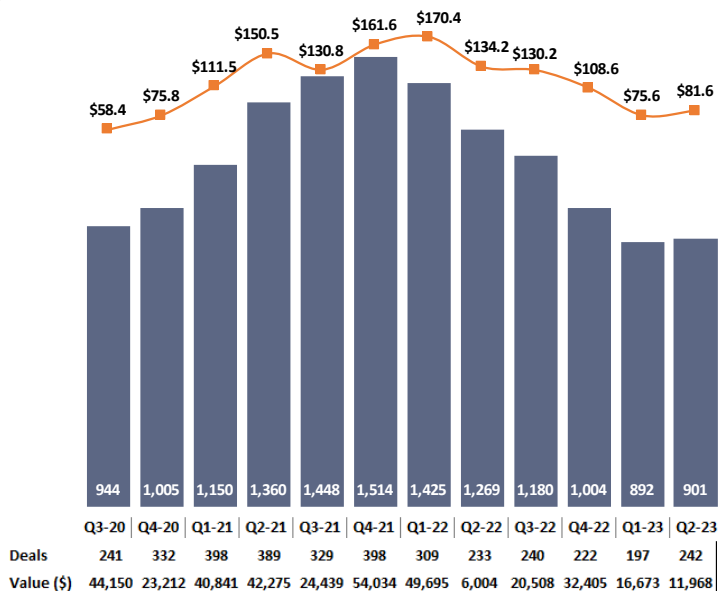
Acquirer	Target	Fast Facts	Acquirer	Target	Fast Facts
1 		TEV: \$7.4 Revenue: \$5.4 Founded: 2010 Seg: SD&P	6 		TEV: \$0.6 Revenue: NA Founded: NA Seg: SD&P
2 		TEV: \$3.9 Revenue: \$2.2 Founded: 1982 Seg: SD&P	7 	Surgical Instrumentation platform of Becton, Dickinson and Company	TEV: \$0.5 Revenue: NA Founded: NA Seg: SD&P
3 		TEV: \$3.7 Revenue: \$2.2 Founded: 1982 Seg: SD&P	8 		TEV: \$0.3 Revenue: NA Founded: 2002 Seg: SD&P
4 		TEV: \$2.1 Revenue: NA Founded: 2017 Seg: SD&P	9 		TEV: \$0.1 Revenue: <\$0.1 Founded: 2013 Seg: SD&P
5 		TEV: \$1.8 Revenue: NA Founded: 1949 Seg: SD&P	10 	Respiratory Health Business of Avanos Medical, Inc.	TEV: \$0.1 Revenue: NA Founded: NA Seg: SD&P

Private Equity Group (“PEG”) vs Corporate Acquirers

- For the 28th straight quarter in a row, healthcare M&A volume exceeded more than 200 deals
- This quarter’s total announced healthcare deals (242) remains in the upper range of data points since 2001
- Add-on activity by private equity-backed companies continues at historic levels

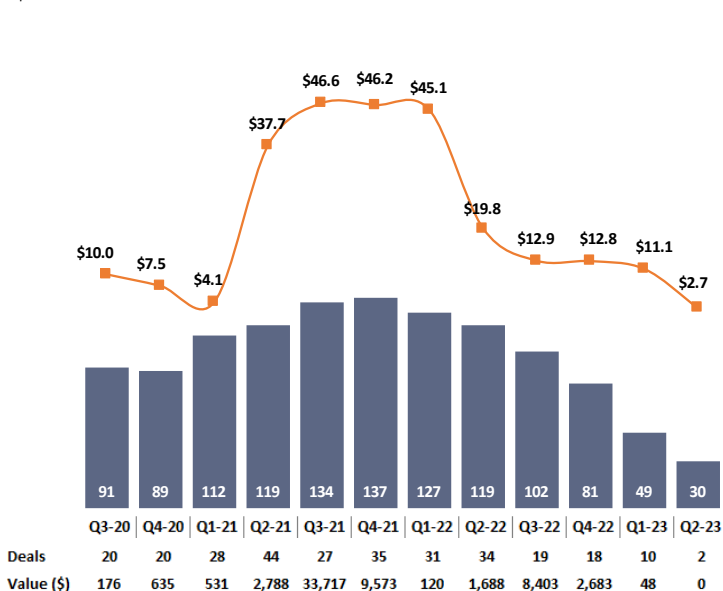
PEG PLATFORM DEAL TRENDS (TTM) ⁽¹⁾

\$ in billions



CORPORATE DEAL TRENDS (TTM)

\$ in billions



“SERIAL” PEG ACQUIRERS

“SERIAL” CORPORATE ACQUIRERS

Name | **TTM Dec. 2022 Platform** | **Add-on**



1 | 7



0 | 7



1 | 5



0 | 6



1 | 3

Name | **TTM Dec. 2022 Add-on**



8



5



4



4



4

(1) Excludes add-on investments made by private equity portfolio companies.
TTM: Trailing twelve months.

Deal Volume and Value by Industry Segment

- M&A activity remains robust across all segments within the U.S. healthcare industry
- Consistent with prior quarters, a majority of middle-market deals does not disclose transaction values and metrics

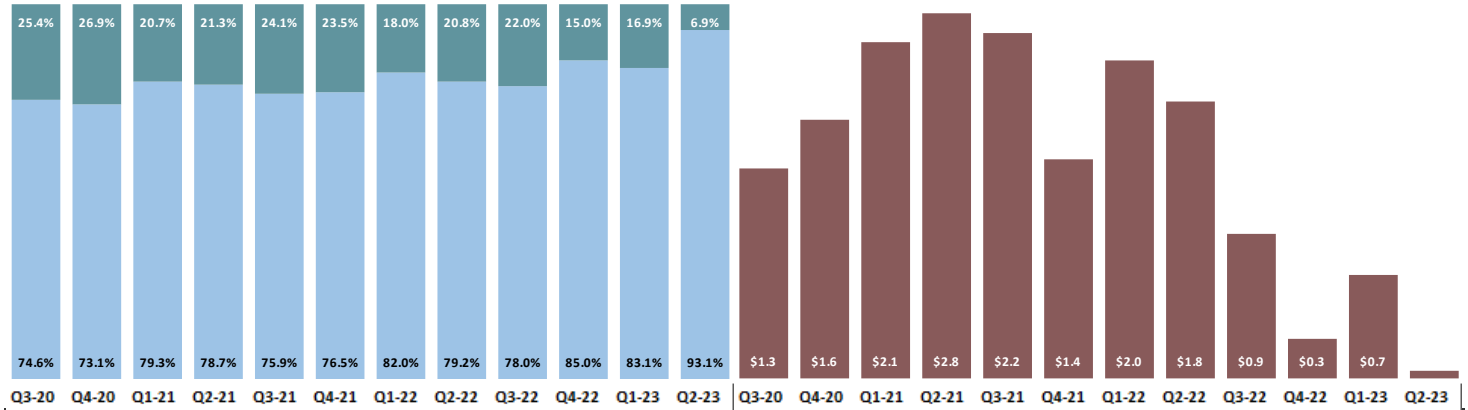
DEAL VOLUME

Value Not Disclosed Value Disclosed

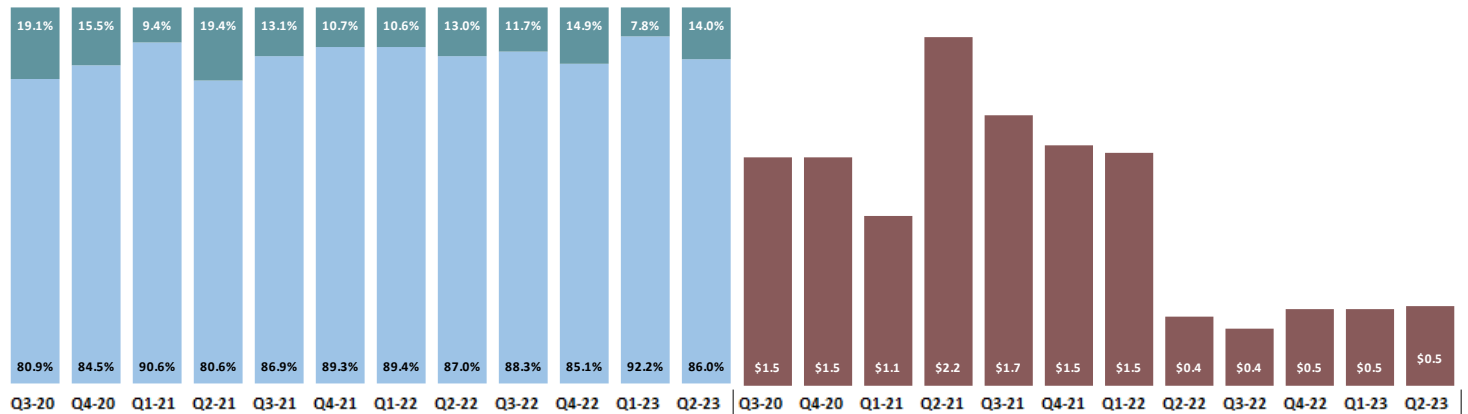
DISCLOSED DEAL VALUE (SUB \$500M)

\$ in billions

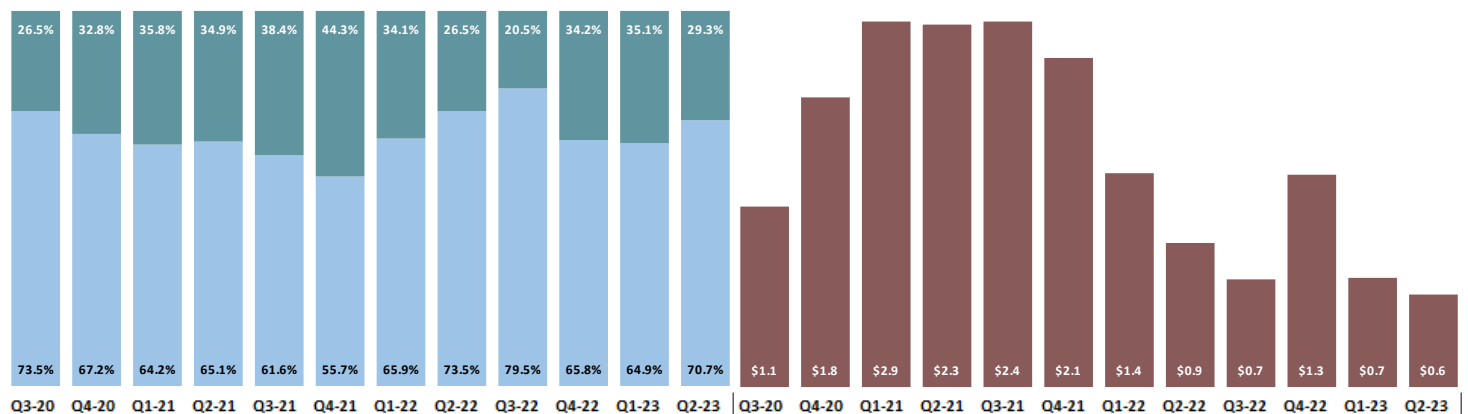
SERVICES



PROVIDERS



PRODUCTS



Overview of Scott-Macon

Scott-Macon is one of the oldest independent investment banks in the United States, focused exclusively on middle-market transactions in the \$10-300 million range. Founded in 1973 by Alfred L. Scott, the firm’s senior professionals have extensive experience in mergers and acquisitions advisory, debt and equity financing, corporate valuations, fairness opinions and general corporate financial consulting.

In business for over 40 years, Scott-Macon has been retained to undertake a diverse range of domestic and international corporate finance engagements for both public and privately-held corporations. The firm’s professionals have significant operating and advisory experience across key industry sectors.

HEALTHCARE INDUSTRY EXPERIENCE

Services Segment	Providers Segment	Products Segment
Revenue Cycle Management	Non-acute Care	Disposables
Facility Management	Home Health & Hospice	Commercial
Tech-enabled	Laboratories	Consumer
Data Analytics	Acute Care	Clinical Devices
Insurance	Long-Term Care	Distribution
Medical Review	Behavioral Health	Non-Clinical Devices
Consulting	Specialty Care	Diagnostic
Regulatory Compliance	Alternative / Integrative Health	Durable Medical Equipment

INDUSTRY GROUPS



Sources

1. Pitchbook
2. S&P CapitalIQ
3. Scott-Macon proprietary transaction information
4. SEC Filings

Disclaimer:

In the preparation of the information contained in this document, Scott-Macon Group, Inc. has endeavored to present information that is as accurate and current as possible from sources believed to be reliable. However, inadvertent errors can occur. Therefore, the information is provided “as is”, without any representation or warranty of any kind, expressed or implied. Any reproduction, retransmission, republication, or other use of all or part of this document is expressly prohibited, unless written permission has been granted by Scott-Macon Group, Inc. All other rights are reserved.

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Select Healthcare Transactions

 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has entered into a debt facility with</p> 	 <p>has been acquired by</p> 	 <p>has acquired</p> 	 <p>has been acquired by</p> 
 <p>has been recapitalized by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has acquired</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p>  <p>a portfolio company of</p> 	 <p>has been acquired by</p> 	<p>Pioneer HealthCare</p> <p>has been acquired by a joint venture between</p>  	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has sold its securement division to</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has sold its managed care business to</p> 	<p>Medical Bill Audits</p> <p>has been acquired by</p> 

Note: These included companies where Principals of Scott-Macon were active advisors while employed at Scott-Macon and previous firms.

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Trailing 18 Month M&A Transactions

SERVICES

Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
04/24/2023	RSKM, LLC	Kovo HealthTech Corporation	\$ 2.7	0.30x	NA
03/23/2023	Advanced Diagnostic Laboratory, LLC	Unknown Buyer	1.3	0.29x	NA
03/06/2023	Weekend Health, Inc.	WW International, Inc.	104.2	NA	NM
12/21/2022	IsoPlexis Corporation	Berkeley Lights, Inc.	54.8	2.90x	NM
09/08/2022	Sigmaways, Inc.	HeartCore Enterprises, Inc.	10.6	1.22x	NA
09/05/2022	Signify Health, Inc.	CVS Pharmacy, Inc.	7,817.0	9.27x	NM
07/21/2022	1Life Healthcare, Inc.	Amazon.com, Inc.	4,008.1	4.50x	NM
07/21/2022	Iora Health, Inc.	1Life Healthcare, Inc.	4,008.1	4.50x	NM
07/12/2022	Sharps Compliance Corp.	Aurora Capital Partners	165.1	2.39x	NM
07/07/2022	Meridian Bioscience, Inc.	SD BioSensor, Inc	1,480.6	4.31x	14.2x
06/06/2022	Parata Systems, LLC	Becton, Dickinson and Company	1,548.0	7.04x	NA
05/23/2022	CynergisTek, Inc.	Clearwater Compliance, LLC	16.2	1.0x	NM
04/18/2022	Epic Staffing Group	The Pritzker Organization, LLC	675.0	NA	11.25x
04/05/2022	Tivity Health, Inc.	Stone Point Capital, LLC	1,939.0	3.87x	12.69x
03/02/2022	Net Assets of Allscripts Hospitals and Large Physician Practices Business Segment	N. Harris Computer Corporation	700.0	0.75x	4.8x
02/09/2022	Certain Outreach Laboratory Assets of Ascension Health, Inc.	Laboratory Corporation of America Holdings	400.0	2.67x	NA
01/18/2022	GeneDx, Inc.	Sema4 Holdings Corp.	623.1	5.34x	NA
01/05/2022	Castlight Health, Inc.	Vera Whole Health Inc.	314.3	2.21x	NM
01/04/2022	MarkeTouch Media, Inc.	OmniceII, Inc.	82.4	5.88x	NA
Median			\$ 400.0	2.90x	11.97x

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.

ND: SM proprietary deal stat has been included in the median.

NA: Not available.

NM: Not meaningful.

Trailing 18 Month M&A Transactions

PROVIDERS

Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
06/22/2023	Conformis, Inc.	Restor3D, Inc.	\$ 7.3	0.12x	NM
06/08/2023	Dialysis Product Portfolio and BioSentry Product of AngioDynamics, Inc.	Merit Medical Systems, Inc.	100.0	3.03x	NA
06/07/2023	Single Vision Solution, Inc.	Fielmann Aktiengesellschaft	105.0	1.12x	NA
06/05/2023	Amedisys, Inc.	Optum, Inc.	3,852.0	1.72x	15.38x
05/03/2023	Amedisys, Inc.	Option Care Health, Inc.	3,732.6	1.67x	14.90x
03/24/2023	CareOne, LLC	New Frontier Energy, Inc.	2.2	3.63x	NA
02/08/2023	Oak Street Health, Inc.	CVS Health Corporation	10,466.9	4.84x	NM
02/08/2023	Cardiovascular Systems, Inc.	Abbott Laboratories	772.0	3.22x	NM
01/03/2023	Great Elm Healthcare, LLC	QHM Holdings Inc.	80.0	1.33x	6.15x
12/22/2022	ICU Eyewear, Inc.	1847 Holdings, LLC	4.5	0.24x	2.65x
11/30/2022	80% stake in Thirteen-clinic physical therapy practice	U.S. Physical Therapy, Inc.	31.3	2.60x	NA
11/29/2022	Physical medicine assets of Biodex Medical Systems, Inc	Salona Global Medical Device Corporation	8.0	0.44x	NA
11/01/2022	Fourteen-clinic physical therapy practice	U.S. Physical Therapy, Inc.	41.5	4.61x	NA
10/11/2022	SeaSpine Holdings Corporation	Orthofix Medical Inc.	281.6	1.23x	NM
10/03/2022	Two-Clinic Physical Therapy Practice	U.S. Physical Therapy, Inc.	5.3	2.10x	NA
10/03/2022	Apple Home Healthcare, Ltd.	Addus HomeCare Corporation	14.7	1.47x	NA
09/01/2022	Six-Clinic Physical Therapy Practice in West Virginia and Pennsylvania	U.S. Physical Therapy, Inc.	5.0	2.00x	NA
07/08/2022	Aamani Healthcare Group	IL2M International Corp	51.8	8.52x	NA
06/09/2022	Vitrics Management Group, Inc.	Coala-Life Group AB (publ)	3.5	5.00x	NA
05/16/2022	Check Five, LLC	TMS Neurohealth Centers Inc.	26.8	0.51x	NA
05/16/2022	Aesthetic Enhancements, LLC	HLYK Florida, LLC	0.5	1.03x	NA
03/29/2022	LHC Group, Inc.	OptumHealth, Inc.	6,153.6	2.77x	22.42x
02/03/2022	SOC Telemed, Inc.	Patient Square Capital, LP	359.8	3.81x	NM
01/03/2022	Three-clinic physical therapy practice in South Carolina	U.S. Physical Therapy, Inc.	4.9	1.83x	NA
Median			\$ 29.0	1.91x	14.90x

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.

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NA: Not available.

NM: Not meaningful.

APPENDIX I

Trailing 18 Month M&A Transactions

PRODUCTS							
Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /			
				Revenue	EBITDA		
06/15/2023	Innovative Endoscopy Components, L.L.C.	ADDvise Group AB (publ)	\$ 11.8	1.25x	6.91x		
05/16/2023	Arrowhead Medical, LLC	Salona Global Medical Device Corporation	0.9	0.24x	NA		
04/18/2023	Home Medical Products, Inc.	Viemed, Inc.	28.0	1.00x	4.12x		
03/14/2023	Ultra Clean Systems, Inc.	Datascope Corporation	16.0	1.86x	NA		
02/17/2023	Diabetic Supply Inc.	ADDvise Group AB (publ)	15.8	2.26x	5.85x		
02/14/2023	X-Ray Cassette Repair Company, Inc.	ADDvise Group AB (publ)	14.8	1.62x	7.68x		
02/09/2023	NuVasive, Inc.	Globus Medical, Inc.	3,592.1	2.99x	15.32x		
01/31/2023	Chembio Diagnostics, Inc.	Biosynex SA	24.1	0.49x	NM		
01/31/2023	Chembio Diagnostics, Inc.	Biosynex SA	24.1	0.49x	NM		
01/26/2023	Brio Nutrition, LLC	1606 Corp.	1.2	1.54x	NA		
12/21/2022	Substantially All of the Operating Assets of American Bio Medica Corporation	Healgen Scientific, LLC	4.6	2.08x	NA		
11/30/2022	Orthofix Medical Inc.	Unknown Buyer	475.8	1.03x	NM		
11/29/2022	Apollo Endosurgery, Inc.	Boston Scientific Corporation	632.3	8.82x	NM		
10/17/2022	Ohio Medical Corporation	ESAB Corporation	127.0	2.82x	NA		
10/03/2022	IZI Medical Products, Inc.	Halma plc	168.0	5.11x	NA		
07/27/2022	Integra Life Sciences Divestiture of Wound Care Business	Gentell, Inc.	28.8	1.07x	NA		
07/11/2022	Hometown Medical, LLC	Quipt Home Medical Corp.	5.9	0.84x	NA		
06/07/2022	NorCal Respiratory, Inc.	Quipt Home Medical Corp.	3.1	0.96x	4.74x		
05/04/2022	In2Bones Global, Inc.	CONMED Corporation	255.2	6.93x	NA		
04/19/2022	Good Night Medical, LLC	Quipt Home Medical Corp.	6.2	0.82x	4.11x		
04/18/2022	Natus Medical Incorporated	ArchiMed SAS	1,122.4	2.35x	17.03x		
02/28/2022	IntriCon Corporation	Altaris Capital Partners, LLC	221.3	1.77x	21.76x		
02/25/2022	Cardiac Insight Inc.	DREAMTECH Co., Ltd.	27,418.3	5.59x	NA		
02/07/2022	Reproductive Health Business of Cook Medical Incorporated	The Cooper Companies, Inc.	875.0	5.54x	NA		
01/10/2022	Apria, Inc.	Byram Healthcare Centers, Inc.	1,720.8	1.50x	6.17x		
Median			\$ 28.0	1.62x	6.54x		

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.
 ND: SM proprietary deal stat has been included in the median.
 NA: Not available.
 NM: Not meaningful.

Public Company Performance

SERVICES

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 6/30/23	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Healthcare IT and Tech-enabled Services								
Veradigm Inc.	\$ 12.60	(15.0%)	\$ 1,377	\$ 1,103	\$ 1,529	7.5%	0.72x	9.6x
Apollo Medical Holdings, Inc.	31.60	(18.1%)	1,485	1,439	1,218	9.7%	1.18x	12.2x
Doximity, Inc.	34.02	(2.3%)	6,626	6,484	419	31.3%	NM	49.4x
Definitive Healthcare Corp.	11.00	(52.0%)	1,212	1,361	232	9.3%	5.87x	62.9x
Evolent Health, Inc.	30.30	(1.3%)	3,367	3,901	1,483	4.5%	2.63x	59.0x
Model N, Inc.	35.36	38.2%	1,347	1,370	236	(2.1%)	5.80x	NM
MultiPlan Corporation	2.11	(61.6%)	1,377	5,755	1,018	66.5%	5.65x	8.5x
NextGen Healthcare, Inc.	16.22	(7.0%)	1,070	1,246	653	7.4%	1.91x	25.9x
Omnicell, Inc.	73.67	(35.2%)	3,321	3,596	1,268	3.5%	2.84x	NM
R1 RCM Inc.	18.45	(12.0%)	7,716	9,488	1,966	20.5%	4.83x	23.5x
Sharecare, Inc.	1.75	10.8%	625	473	458	(16.4%)	1.03x	NM
Mean		(0.6%)	\$ 2,028	\$ 2,473	\$ 740	4.3%	3.15x	28.4x
Median		(12.9%)	\$ 1,280	\$ 1,304	\$ 439	7.4%	2.63x	22.6x
Consumer Driven Healthcare								
23andMe Holding Co.	\$ 1.75	(29.4%)	\$ 807	\$ 506	\$ 299	(97.5%)	1.69x	NM
HealthEquity, Inc.	63.14	2.9%	5,397	6,113	901	24.8%	6.79x	27.4x
GoodRx Holdings, Inc.	5.52	(6.8%)	2,191	2,146	747	8.3%	2.87x	34.4x
Teladoc Health, Inc.	25.32	(23.8%)	4,144	4,860	2,471	(0.1%)	1.97x	NM
Mean		17.8%	\$ 2,429	\$ 2,614	\$ 860	(20.0%)	3.15x	30.9x
Median		(2.0%)	\$ 1,605	\$ 1,588	\$ 559	(13.9%)	2.78x	30.9x
Facilities Management								
Agiliti, Inc.	\$ 16.50	(19.6%)	\$ 2,219	\$ 3,395	\$ 1,127	23.2%	3.01x	13.0x
Healthcare Services Group, Inc.	14.93	(14.2%)	1,108	1,141	1,681	3.6%	0.68x	18.7x
Stericycle, Inc.	46.44	5.9%	4,293	6,174	2,725	16.7%	2.27x	13.6x
Mean		(9.3%)	\$ 2,540	\$ 3,570	\$ 1,844	14.5%	1.99x	15.1x
Median		(14.2%)	\$ 2,219	\$ 3,395	\$ 1,681	16.7%	2.27x	13.6x
Workforce Solutions								
AMN Healthcare Services, Inc.	\$ 109.12	(0.5%)	\$ 4,326	\$ 5,297	\$ 4,817	14.7%	1.10x	7.5x
Cross Country Healthcare, Inc.	28.08	34.8%	1,009	1,155	2,641	9.4%	0.44x	4.6x
HealthStream, Inc.	24.56	13.1%	754	727	270	11.5%	2.69x	23.3x
Mean		15.8%	\$ 2,030	\$ 2,393	\$ 2,576	11.9%	1.41x	11.8x
Median		13.1%	\$ 1,009	\$ 1,155	\$ 2,641	11.5%	1.10x	7.5x

CONTINUED ON THE NEXT PAGE

Public Company Performance

SERVICES (2)

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 9/30/22	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Insurance - Commercial								
Cigna Group	\$ 280.60	6.5%	\$ 83,022	\$ 107,629	\$ 182,798	5.4%	0.59x	10.9x
Elevance Health, Inc.	444.29	(7.9%)	105,322	121,551	160,676	6.4%	0.76x	11.9x
Humana Inc.	447.13	(4.5%)	55,867	54,148	95,642	5.3%	0.57x	10.8x
UnitedHealth Group Incorporated	480.64	(6.4%)	447,491	471,267	348,515	9.6%	1.35x	14.2x
Mean		(3.1%)	\$ 172,925	\$ 188,649	\$ 196,908	6.6%	0.82x	11.9x
Median		(5.4%)	\$ 94,172	\$ 114,590	\$ 171,737	5.9%	0.67x	11.4x
Insurance - Government								
agilon health, inc.	\$ 17.34	(20.6%)	\$ 7,193	\$ 6,852	\$ 3,191	(3.1%)	2.15x	NM
Alignment Healthcare, Inc.	5.75	(49.6%)	1,083	863	1,528	(6.9%)	0.56x	NM
Cano Health, Inc.	1.39	(68.3%)	384	1,557	2,901	(0.5%)	0.54x	NM
Centene Corporation	67.45	(20.3%)	37,014	42,802	137,020	4.5%	0.31x	7.0x
Clover Health Investments, Corp.	0.90	(58.1%)	433	248	3,195	(11.2%)	NM	NM
Molina Healthcare, Inc.	301.24	7.7%	17,562	15,389	31,516	5.1%	0.49x	9.6x
Oscar Health, Inc.	8.06	89.6%	1,760	20	4,482	(10.8%)	NM	NM
Privia Health Group, Inc.	26.11	(10.3%)	3,020	2,720	1,429	0.3%	1.90x	NM
Mean		(16.2%)	\$ 8,556	\$ 8,806	\$ 23,158	(2.8%)	0.99x	8.3x
Median		(20.4%)	\$ 2,390	\$ 2,138	\$ 3,193	(1.8%)	0.55x	8.3x
Distribution								
CVS Health Corporation	\$ 69.13	(25.4%)	\$ 88,626	\$ 150,486	\$ 329,915	5.8%	0.46x	7.8x
Rite Aid Corporation	1.51	(77.6%)	83	6,128	23,730	1.2%	0.26x	21.7x
Walgreens Boots Alliance, Inc.	28.49	(24.8%)	24,594	61,144	136,108	2.1%	0.45x	21.4x
Mean		(42.6%)	\$ 37,768	\$ 72,586	\$ 163,251	3.0%	0.39x	17.0x
Median		(25.4%)	\$ 24,594	\$ 61,144	\$ 136,108	2.1%	0.45x	21.4x
Labs								
Laboratory Corporation of America	\$ 241.33	3.0%	\$ 21,382	\$ 27,347	\$ 14,755	15.7%	1.85x	11.8x
Quest Diagnostics Incorporated	140.56	5.7%	15,744	20,191	9,603	18.6%	2.10x	11.3x
Mean		4.3%	\$ 18,563	\$ 23,769	\$ 12,179	17.2%	1.98x	11.5x
Median		4.3%	\$ 18,563	\$ 23,769	\$ 12,179	17.2%	1.98x	11.5x
Median		(7.9%)	\$ 1,760	\$ 2,720	\$ 1,528	5.3%	1.81x	13.0x

Public Company Performance

PROVIDERS

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 6/30/23	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Acute								
Community Health Systems, Inc.	\$ 4.40	17.3%	\$ 577	\$ 12,894	\$ 12,208	9.3%	1.06x	11.4x
HCA Healthcare, Inc.	303.48	80.6%	83,484	123,214	60,879	20.2%	2.02x	10.0x
Nutex Health Inc.	0.42	(86.9%)	279	528	196	(16.3%)	2.69x	NM
Tenet Healthcare Corporation	81.38	54.8%	8,295	22,612	19,666	18.1%	1.15x	6.3x
Mean		16.5%	\$ 23,159	\$ 39,812	\$ 23,237	7.8%	1.73x	9.3x
Median		36.1%	\$ 4,436	\$ 17,753	\$ 15,937	13.7%	1.59x	10.0x
Senior Living / Long-term Care								
Brookdale Senior Living Inc.	\$ 4.22	(7.0%)	\$ 794	\$ 5,288	\$ 2,821	9.3%	1.87x	20.2x
Ensign Group, Inc.	95.46	29.9%	5,297	6,877	3,199	11.4%	2.15x	18.8x
InnovAge Holding Corp.	7.50	71.2%	1,017	1,007	684	(5.2%)	1.47x	NM
National HealthCare Corporation	61.82	(11.6%)	947	1,019	1,075	6.0%	0.95x	15.8x
Mean		20.6%	\$ 2,014	\$ 3,548	\$ 1,945	5.4%	1.61x	18.3x
Median		11.4%	\$ 982	\$ 3,154	\$ 1,948	7.6%	1.67x	18.8x
Behavioral								
Acadia Healthcare Company, Inc.	\$ 79.64	17.8%	\$ 7,330	\$ 8,855	\$ 2,698	21.5%	3.28x	15.3x
LifeStance Health Group, Inc.	9.13	64.2%	3,440	3,848	909	(11.5%)	4.23x	NM
Universal Health Services, Inc.	157.77	56.7%	11,072	16,236	13,574	12.4%	1.20x	9.6x
Mean		46.2%	\$ 7,281	\$ 9,646	\$ 5,727	7.5%	2.90x	12.4x
Median		56.7%	\$ 7,330	\$ 8,855	\$ 2,698	12.4%	3.28x	12.4x
Home Health								
Addus HomeCare Corporation	\$ 92.70	11.3%	\$ 1,483	\$ 1,572	\$ 976	9.4%	1.61x	17.2x
Amedisys, Inc.	91.44	(13.0%)	2,982	3,418	2,234	9.0%	1.53x	17.0x
Chemed Corporation	541.67	15.4%	8,102	8,209	2,165	17.8%	3.79x	21.4x
Option Care Health, Inc.	32.49	16.9%	5,841	6,695	4,045	7.9%	1.66x	21.0x
Mean		7.7%	\$ 4,602	\$ 4,974	\$ 2,355	11.0%	2.15x	19.1x
Median		13.4%	\$ 4,411	\$ 5,057	\$ 2,199	9.2%	1.63x	19.1x
Specialty								
DaVita Inc.	\$ 100.47	25.7%	\$ 9,108	\$ 20,300	\$ 11,665	17.3%	1.74x	10.0x
Pediatric Medical Group, Inc.	14.21	(32.4%)	1,173	1,990	1,981	11.4%	1.00x	8.8x
RadNet, Inc.	32.62	88.8%	2,187	3,647	1,479	12.0%	2.47x	20.5x
Select Medical Holdings Corporation	31.86	34.9%	4,050	9,143	6,399	9.8%	1.43x	14.5x
Surgery Partners, Inc.	44.99	55.6%	5,645	8,335	2,609	18.6%	3.19x	17.2x
U.S. Physical Therapy, Inc.	121.39	11.2%	1,788	2,055	564	14.6%	3.64x	24.9x
Mean		19.7%	\$ 3,923	\$ 7,102	\$ 3,967	13.8%	2.04x	14.6x
Median		23.2%	\$ 3,119	\$ 5,991	\$ 2,601	13.3%	1.96x	12.6x
Median		17.8%	\$ 3,440	\$ 6,695	\$ 2,609	11.4%	1.74x	15.5x

Public Company Performance

PRODUCTS								
\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 6/30/23	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Supplies & Distribution								
AmerisourceBergen Corporation	\$ 192.43	36.0%	\$ 38,868	\$ 43,593	\$ 247,543	1.3%	0.18x	13.1x
Becton, Dickinson and Company	264.01	7.1%	74,983	91,226	18,809	25.5%	4.85x	19.0x
Cardinal Health, Inc.	94.57	80.9%	24,078	24,822	198,662	1.2%	0.12x	10.6x
FIGS, Inc.	8.27	(9.2%)	1,382	1,244	516	5.7%	2.41x	42.3x
Henry Schein, Inc.	81.10	5.7%	10,624	12,157	12,528	8.4%	0.97x	11.6x
ICU Medical, Inc.	178.19	8.4%	4,288	5,799	2,306	11.4%	2.52x	22.1x
McKesson Corporation	427.31	31.0%	57,906	60,540	276,711	1.8%	0.22x	12.2x
Owens & Minor, Inc.	19.04	(39.5%)	1,451	3,976	10,071	3.9%	0.39x	10.0x
Patterson Companies, Inc.	33.26	9.8%	3,169	3,651	6,471	5.7%	0.56x	9.9x
Premier, Inc.	27.66	(22.5%)	3,294	3,701	1,336	32.1%	2.77x	8.6x
West Pharmaceutical Services, Inc.	382.47	26.5%	28,396	27,824	2,884	30.0%	9.65x	32.2x
Mean		12.2%	\$ 22,585	\$ 25,321	\$ 70,712	11.5%	2.24x	17.4x
Median		8.4%	\$ 10,624	\$ 12,157	\$ 10,071	5.7%	0.97x	12.2x
Durable Medical Equipment								
ResMed Inc.	218.50	4.2%	32,133	33,629	4,016	31.2%	8.37x	26.8x
Mean		4.2%	\$ 32,133	\$ 33,629	\$ 4,016	31.2%	8.37x	26.8x
Median		4.2%	\$ 32,133	\$ 33,629	\$ 4,016	31.2%	8.37x	26.8x
Medical Devices & Products								
Abbott Laboratories	\$ 109.02	0.3%	\$ 189,580	\$ 197,445	\$ 41,505	25.8%	4.76x	18.4x
Baxter International Inc.	45.56	(29.1%)	23,047	38,263	15,055	20.6%	2.54x	12.4x
Boston Scientific Corporation	54.09	45.1%	77,765	86,560	13,045	25.2%	6.64x	26.4x
Hologic, Inc.	80.97	16.8%	19,928	20,190	4,057	32.7%	4.98x	15.2x
Johnson & Johnson	165.52	(6.8%)	430,142	463,879	96,263	34.6%	4.82x	13.9x
Medtronic plc	88.10	(1.8%)	117,209	141,079	31,227	26.8%	4.52x	16.8x
Mettler-Toledo International Inc.	1,311.64	14.2%	28,883	30,916	3,951	31.3%	7.83x	25.0x
Stryker Corporation	305.09	53.4%	115,815	127,704	18,952	24.5%	6.74x	27.5x
Teleflex Incorporated	242.03	(1.6%)	11,369	12,857	2,860	27.3%	4.50x	16.5x
Mean		10.1%	\$ 112,637	\$ 124,321	\$ 25,213	27.6%	5.26x	19.1x
Median		0.3%	\$ 77,765	\$ 86,560	\$ 15,055	26.8%	4.82x	16.8x

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Public Company Performance

PRODUCTS (2)

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 9/30/22	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Specialty Devices & Products								
AngioDynamics, Inc.	10.43	(46.1%)	409	420	339	3.6%	1.24x	34.4x
AtriCure, Inc.	49.36	20.8%	2,332	2,330	349	(6.4%)	6.67x	NM
DexCom, Inc.	128.51	72.4%	49,815	51,335	3,023	17.9%	NM	NM
Edwards Lifesciences Corporation	94.33	(0.8%)	57,185	57,000	5,501	34.9%	10.36x	29.7x
Glaukos Corporation	71.21	56.8%	3,431	3,738	289	(28.7%)	12.93x	NM
Globus Medical, Inc.	59.54	6.1%	5,974	5,756	1,069	29.5%	5.38x	18.3x
Inogen, Inc.	11.55	(52.2%)	267	126	369	(9.0%)	0.34x	NM
Intuitive Surgical, Inc.	341.94	70.4%	119,815	117,672	6,431	30.3%	NM	60.4x
LeMaitre Vascular, Inc.	67.28	47.7%	1,491	1,491	169	23.4%	8.81x	37.6x
Masimo Corporation	164.55	25.9%	8,687	9,520	2,297	15.3%	4.15x	27.1x
Utah Medical Products, Inc.	93.20	8.5%	338	258	52	52.8%	4.91x	9.3x
Mean		19.0%	\$ 22,704	\$ 22,695	\$ 1,808	14.9%	6.09x	31.0x
Median		20.8%	\$ 3,431	\$ 3,738	\$ 369	17.9%	5.38x	29.7x
Consumer								
Prestige Consumer Healthcare Inc.	\$ 59.43	1.1%	\$ 2,943	\$ 4,252	\$ 1,128	33.7%	3.77x	11.2x
Mean		10.2%	\$ 14,002	\$ 16,823	\$ 5,039	29.9%	3.53x	11.9x
Median		10.2%	\$ 14,002	\$ 16,823	\$ 5,039	29.9%	3.53x	11.9x
Median		8.4%	\$ 21,487	\$ 22,506	\$ 4,036	24.8%	4.51x	17.6x