
SCOTT-MACON

INVESTMENT BANKING

HEALTHCARE INDUSTRY

Quarterly Update | Q3 2022



M&A ADVISORY | VALUATION SERVICES | ADVISORY SERVICES | DEBT/EQUITY FINANCINGS

Introduction

We are pleased to provide you with Scott-Macon's Q3 2022 Healthcare Industry Update. Please contact Nathan Cortright at 203-246-6527 or ncortright@scott-macon.com should you wish to discuss how Scott-Macon can assist you in achieving your business objectives.

- Healthcare services M&A activity showed an average valuation for the last 18 months of 4.35x revenues and 13.4x EBITDA
- The provider segment M&A activity showed an average valuation for the last 18 months of 1.89x revenues and 11.2x EBITDA
- The products segment M&A activity showed an average valuation for the last 18 months of 2.47x revenues and 7.5x EBITDA
- These valuation statistics are more applicable for larger companies, since smaller transactions generally involve privately-held companies where transactions values are not typically disclosed
- The current M&A market remains robust for sellers, with valuations being driven by strong buyer interest from both strategic acquirers as well as financial buyers
- While expected Federal Reserve monetary tightening and increased interest rates are widely expected to potentially drive down stock market valuations, Scott-Macon believes the healthcare sector will continue to be viewed as a safe haven given the essential nature of its services, and the long history of growth in the sector above the overall economy

SEGMENT SNAPSHOT

\$ in millions	M&A Stats Jul-Sep-2022		Trailing 18mo M&A Median		Public Comps	
	# Deals	TEV	TEV / Revenue	TEV / EBITDA	TEV / Revenue	TEV / EBITDA
Healthcare IT and Tech-enabled Services	48	\$ 8,331.9	5.39x	15.0x	2.8x	24.7x
Consumer Driven Healthcare	5	8,891.3	4.50x	12.7x	2.3x	32.4x
Facilities Management	1	165.1	1.90x	NA	2.2x	15.3x
Workforce Solutions	11	-	NA	11.3x	1.0x	6.8x
Insurance - Commercial	4	70.0	NA	NA	0.8x	13.2x
Insurance - Government	-	-	0.21x	4.8x	1.4x	11.1x
Distribution	3	-	6.93x	NA	0.5x	11.7x
Labs	9	1,480.6	4.16x	15.1x	1.6x	7.4x
Services Segment	81	18,939.0	4.35x	13.4x	1.96x	14.3x
Acute	6	67.5	1.18x	9.0x	1.3x	6.6x
Senior Living / Long-term Care	15	668.8	2.27x	4.0x	1.5x	23.3x
Behavioral	20	6.8	1.55x	NA	3.3x	11.3x
Home Health	13	-	1.56x	14.1x	1.8x	21.5x
Specialty	83	2,461.1	2.15x	17.3x	1.6x	12.1x
Providers Segment	137	3,204.2	1.89x	11.2x	1.74x	13.7x
Supplies & Distribution	2	28.8	5.53x	NA	0.8x	10.5x
Durable Medical Equipment	3	-	1.45x	6.2x	4.8x	29.6x
Medical Devices & Products	8	300.0	4.75x	NA	4.1x	14.2x
Specialty Devices & Products	26	307.4	3.87x	15.8x	6.1x	25.3x
Consumer	1	-	NA	NA	3.2x	11.0x
Products Segment	40	\$ 636.2	2.47x	7.5x	3.90x	14.7x

(1) Based on Scott-Macon's Healthcare M&A database that goes back to 2001.

Notable Deals

DEAL SPOTLIGHT

July 21, 2022 (Announced)



790K TOTAL MEMBERSHIP	8000+ Employer Clients	4.5x TEV / TOTAL REV	21 NATIONAL LOCATIONS
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- Amazon announced its acquisition of One Medical, a leader in full-spectrum primary care, for \$3.9 Billion.
- One Medical is the latest example of Amazon’s strategy for expansion into the health care industry. Amazon has made numerous healthcare-related acquisitions over the past 4 years including Health Navigators, a digital health support system, and Mammoth Biosciences, a biotechnology company focused on gene-therapy.
- “We think health care is high on the list of experiences that need reinvention. Booking an appointment, waiting weeks or even months to be seen, taking time off work, driving to a clinic, finding a parking spot, waiting in the waiting room then the exam room for what is too often a rushed few minutes with a doctor, then making another trip to a pharmacy – we see lots of opportunity to both improve the quality of the experience and give people back valuable time in their days,”
- Neil Lindsay, SVP, Amazon Health Services

LARGEST DEALS

\$ in billions

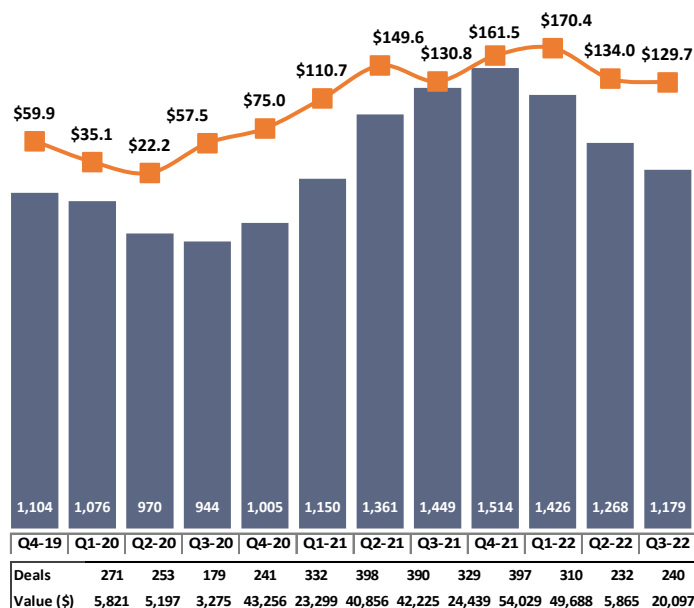
Acquirer	Target	Fast Facts	Acquirer	Target	Fast Facts
1 		TEV: \$7.7 Revenue: \$0.8 Founded: 2017 Segment: HCIT	6 		TEV: \$0.6 Revenue: NA Founded: NA Seg: Home
2 		TEV: \$4.0 Revenue: \$0.9 Founded: 2002 Segment: CDH	7 		TEV: \$0.5 Revenue: NA Founded: 1997 Seg: HCIT
3 		TEV: \$2.5 Revenue: NA Founded: NA Seg: Pharma	8 		TEV: \$0.3 Revenue: NA Founded: 2014 Seg: Med Devices
4 		TEV: \$1.5 Revenue: \$0.3 Founded: 1976 Seg: Labs	9 		TEV: \$0.3 Revenue: NA Founded: 2008 Seg: SD&P
5 		TEV: \$0.9 Revenue: NA Founded: 2008 Seg: CDH	10 		TEV: \$0.2 Revenue: <\$0.1 Founded: 1992 Seg: FM

Private Equity Group (“PEG”) vs Corporate Acquirers

- For the 26th straight quarter in a row, healthcare M&A volume exceeded more than 200 deals
- This quarter’s total announced healthcare deals (240) in the upper range of data points since 2001 (when SM data starts)
- Add-on activity by private equity-backed companies continues at historic levels

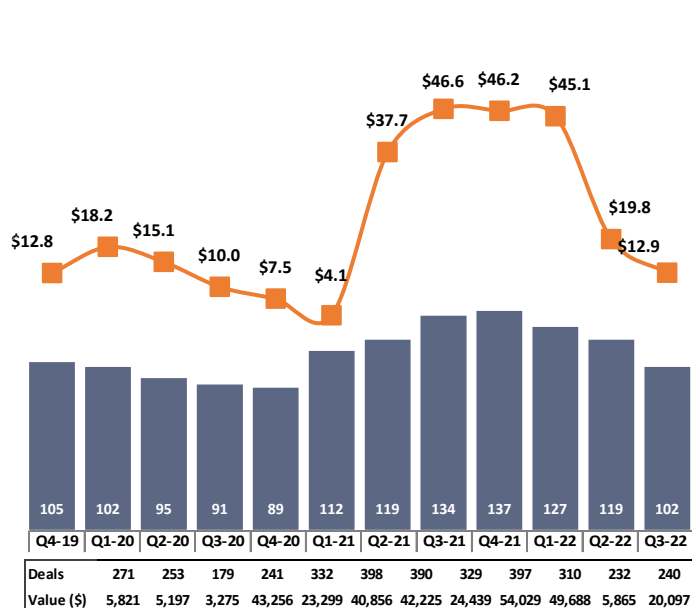
PEG PLATFORM DEAL TRENDS (TTM) ⁽¹⁾

\$ in billions



CORPORATE DEAL TRENDS (TTM)

\$ in billions



“SERIAL” PEG ACQUIRERS

Name	TTM Sep. 2022	
	Platform	Add-on
Webster Equity Partners	0	13
Audax Group	1	8
OAK HILL CAPITAL PARTNERS	0	9
VISTRIA	3	4
H. I. G. CAPITAL	1	6

“SERIAL” CORPORATE ACQUIRERS

Name	TTM Sep. 2022
ENSIGN GROUP	14
BayMark HEALTH SERVICES	9
quipt home medical	6
ATHLETICO PHYSICAL THERAPY	6
CAREGIVER Long-term Care Services & Supports	6

(1) Excludes add-on investments made by private equity portfolio companies. TTM: Trailing twelve months.

Deal Volume and Value by Industry Segment

- Sub \$500M middle-market M&A activity remains robust across all segments within the U.S. healthcare industry
- Consistent with prior quarters, a majority of middle-market deals do not disclose transaction values and metrics

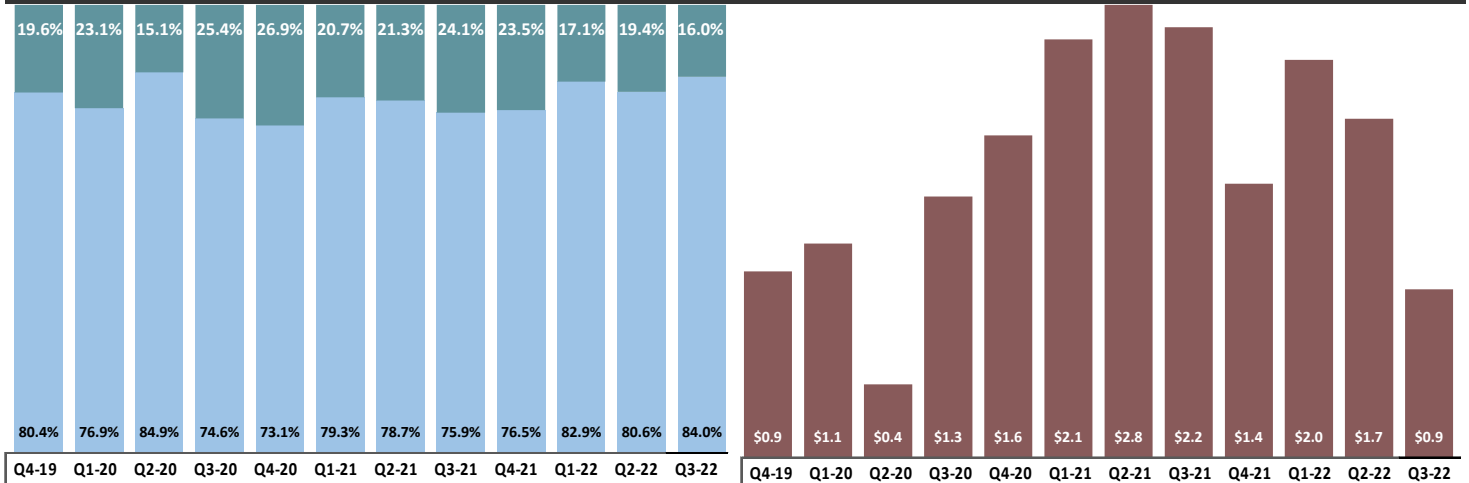
DEAL VOLUME

Value Not Disclosed Value Disclosed

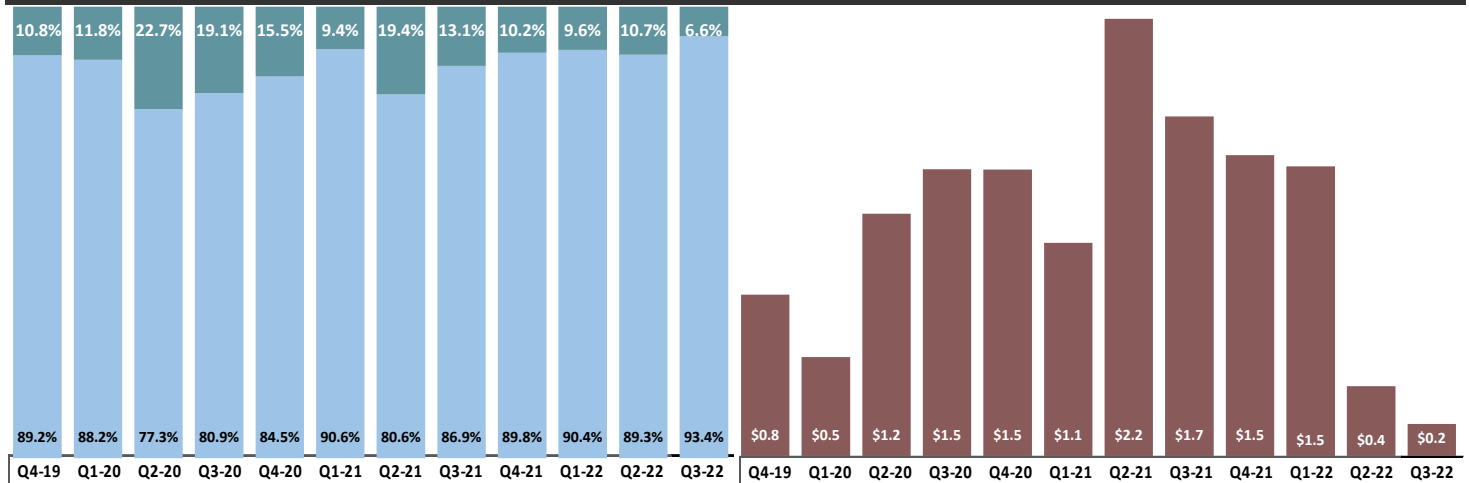
DISCLOSED DEAL VALUE (SUB \$500M)

\$ in billions

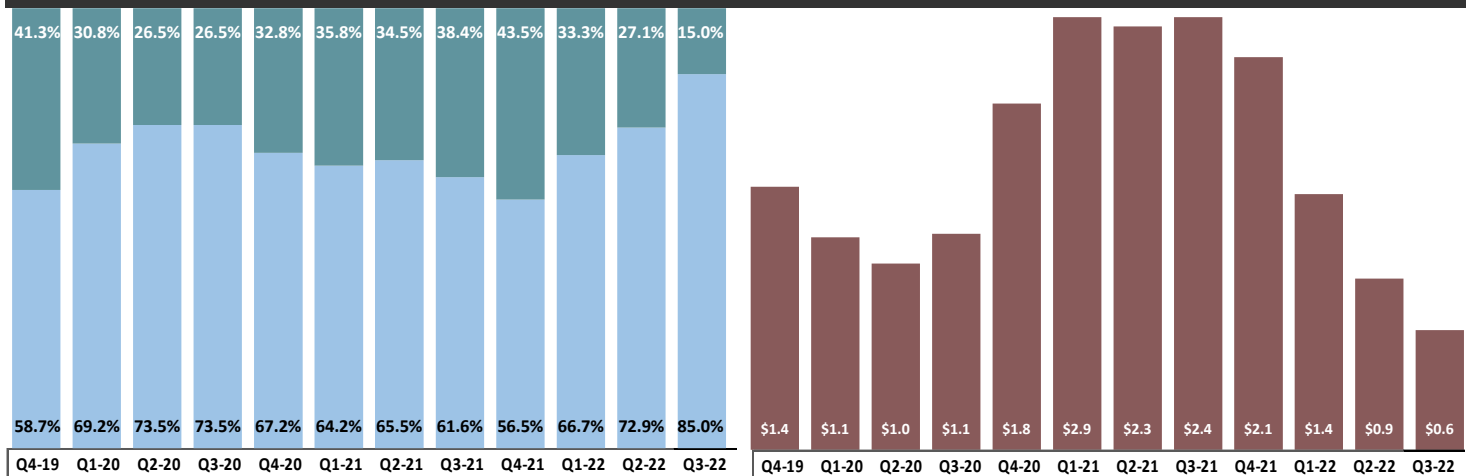
SERVICES



PROVIDERS



PRODUCTS



Overview of Scott-Macon

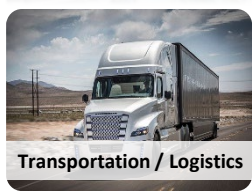
Scott-Macon is one of the oldest independent investment banks in the United States, focused exclusively on middle-market transactions in the \$10-300 million range. Founded in 1973 by Alfred L. Scott, the firm's senior professionals have extensive experience in mergers and acquisitions advisory, debt and equity financing, corporate valuations, fairness opinions and general corporate financial consulting.

In business for over 40 years, Scott-Macon has been retained to undertake a diverse range of domestic and international corporate finance engagements for both public and privately-held corporations. The firm's professionals have significant operating and advisory experience across key industry sectors.

HEALTHCARE INDUSTRY EXPERIENCE

Services Segment	Providers Segment	Products Segment
Revenue Cycle Management	Non-acute Care	Disposables
Facility Management	Home Health & Hospice	Commercial
Tech-enabled	Laboratories	Consumer
Data Analytics	Acute Care	Clinical Devices
Insurance	Long-Term Care	Distribution
Medical Review	Behavioral Health	Non-Clinical Devices
Consulting	Specialty Care	Diagnostic
Regulatory Compliance	Alternative / Integrative Health	Durable Medical Equipment

INDUSTRY GROUPS



Sources

1. Pitchbook
2. S&P CapitalIQ
3. Scott-Macon proprietary transaction information
4. SEC Filings

Disclaimer:

In the preparation of the information contained in this document, Scott-Macon Group, Inc. has endeavored to present information that is as accurate and current as possible from sources believed to be reliable. However, inadvertent errors can occur. Therefore, the information is provided "as is", without any representation or warranty of any kind, expressed or implied. Any reproduction, retransmission, republication, or other use of all or part of this document is expressly prohibited, unless written permission has been granted by Scott-Macon Group, Inc. All other rights are reserved.

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Select Healthcare Transactions

 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has entered into a debt facility with</p> 	 <p>has been acquired by</p> 	 <p>has acquired</p> 	 <p>has been acquired by</p> 
 <p>has been recapitalized by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has acquired</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p>  <p>a portfolio company of</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by a joint venture between</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has sold its securement division to</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has sold its managed care business to</p> 	<p>has been acquired by</p> 

Note: These included companies where Principals of Scott-Macon were active advisors while employed at Scott-Macon and previous firms.

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Trailing 18 Month M&A Transactions

SERVICES					
Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
09/05/2022	Signify Health, Inc.	CVS Pharmacy, Inc.	\$ 7,710.0	9.14x	NM
07/21/2022	1Life Healthcare, Inc.	Amazon.com, Inc.	4,008.1	4.50x	NM
07/21/2022	Iora Health, Inc.	1Life Healthcare, Inc.	4,008.1	4.50x	NM
07/12/2022	Sharps Compliance Corp.	Aurora Capital Partners	165.1	2.39x	NM
07/07/2022	Meridian Bioscience, Inc.	SD BioSensor, Inc	1,480.6	4.31x	14.2x
06/06/2022	Parata Systems, LLC	Becton, Dickinson and Company	1,525.0	6.93x	NA
05/23/2022	CynergisTek, Inc.	Clearwater Compliance, LLC	16.2	0.97x	NM
05/11/2022	Cannabis Sativa, Inc.	MJ Harvest, Inc.	12.5	7.01x	NM
04/18/2022	Epic Staffing Group	The Pritzker Organization, LLC	675.0	NA	11.3x
04/05/2022	Tivity Health, Inc.	Stone Point Capital, LLC	1,939.0	3.87x	12.7x
03/02/2022	Net Assets of Allscripts Hospitals and Large Physician Practices Business Segment	N. Harris Computer Corporation	700.0	0.75x	4.8x
02/09/2022	Certain Outreach Laboratory Assets of Ascension Health, Inc.	Laboratory Corporation of America Holdings	400.0	2.67x	NA
01/18/2022	GeneDx, Inc.	Sema4 Holdings Corp.	623.1	5.34x	NA
01/05/2022	Castlight Health, Inc.	Vera Whole Health Inc.	314.3	2.21x	NM
01/04/2022	MarkeTouch Media, Inc.	Omniceil, Inc.	82.4	5.88x	NA
12/23/2021	Ortho Clinical Diagnostics Holdings plc	Quidel Corporation	8,168.2	4.01x	16.0x
12/20/2021	Cerner Corporation	Oracle Corporation	29,419.0	5.15x	19.6x
11/19/2021	Infinite Leap, Inc.	CenTrak, Inc.	47.0	6.91x	NA
10/28/2021	Star Teams, Inc.	Xvivo Perfusion AB (publ)	26.4	9.41x	NM
09/09/2021	Trinity Air Medical, Inc.	BLADE Urban Air Mobility, Inc.	23.0	1.44x	NA
08/24/2021	Triple-S Management Corporation	GuideWell Mutual Holding Corporation	856.7	0.21x	4.8x
08/16/2021	Avelead Consulting, LLC	Streamline Health Solutions, Inc.	30.9	3.03x	NA
08/03/2021	VRI Intermediate Holdings, LLC	ModivCare Inc.	314.8	5.62x	15.0x
07/26/2021	FDS Amplicare	Omniceil, Inc.	176.8	6.10x	NA
Median			\$ 314.6	4.42x	13.1x

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.

ND: SM proprietary deal stat has been included in the median.

NA: Not available.

NM: Not meaningful.

Trailing 18 Month M&A Transactions

PROVIDERS						
Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /		
				Revenue	EBITDA	
09/01/2022	Six-Clinic Physical Therapy Practice in West Virginia and Pennsylvania	U.S. Physical Therapy, Inc.	\$ 5.0	2.00x	NA	
07/08/2022	Aamani Healthcare Group	IL2M International Corp	51.8	8.52x	NA	
06/09/2022	Vitrics Management Group, Inc.	Coala-Life Group AB (publ)	3.5	5.00x	NA	
05/16/2022	Check Five, LLC	TMS Neurohealth Centers Inc.	27.3	0.53x	NA	
05/16/2022	Aesthetic Enhancements, LLC	HLYK Florida, LLC	0.5	1.03x	NA	
05/03/2022	NeighborMD, Inc.	Skylight Health Group Inc.	8.0	0.23x	NA	
04/01/2022	Madden and Gilbert Physical Therapy, LP	U.S. Physical Therapy, Inc.	16.5	2.20x	NA	
03/29/2022	LHC Group, Inc.	OptumHealth, Inc.	6,153.6	2.77x	22.4x	
02/03/2022	SOC Telemed, Inc.	Patient Square Capital, LP	359.8	3.81x	NM	
01/03/2022	Three-clinic physical therapy practice in South Carolina	U.S. Physical Therapy, Inc.	4.9	1.83x	NA	
11/16/2021	Foundations for Change, Plc	Novamind Inc.	1.2	1.55x	NA	
11/15/2021	Dunn & Berger, Inc.	Aveanna Healthcare, LLC	225.0	1.96x	NA	
11/11/2021	Home Care Business With Operations Located in Kentucky and Indiana	Nova Leap Health Corp.	4.8	1.16x	5.8x	
11/03/2021	Dental Power Staffing Division of Dental Power International, Inc.	HireQuest, Inc.	1.5	0.42x	NA	
10/04/2021	Summit Home Health, LLC	Addus HomeCare Corporation	8.1	1.16x	NA	
10/01/2021	Comfort Care Home Health Services, LLC	Aveanna Healthcare Senior Services, LLC	338.9	3.64x	21.2x	
10/01/2021	Telehospital Corp.	Leveljump Healthcare Corp.	5.4	1.14x	NA	
09/02/2021	wisp, Inc.	WELL Health Technologies Corp.	69.6	2.32x	NA	
08/20/2021	Diversicare Healthcare Services, Inc.	DAC Acquisition, LLC	396.1	0.86x	4.0x	
08/11/2021	D & D Rehab Center, Inc.	Puget Technologies, Inc.	6.1	1.68x	NA	
07/01/2021	Eight clinic physical therapy practice	U.S. Physical Therapy, Inc.	15.3	2.10x	NA	
06/25/2021	Alliance Healthcare Services, Inc.	Akumin Corp.	1,492.3	3.09x	13.4x	
06/16/2021	Tenet Divest 5 Florida Hospitals	Steward Health Care System, LLC	1,100.0	1.18x	9.0x	
04/26/2021	Home Health and Hospice Assets of Frontier Home Health and Hospice	Encompass Health Corporation	99.0	2.75x	NA	
04/20/2021	Five Points Healthcare, LLC	Aveanna Healthcare Holdings Inc.	64.4	1.80x	NA	
04/01/2021	Five clinic physical therapy practice	U.S. Physical Therapy, Inc.	17.1	2.45x	NA	
Median			\$ 16.8	1.89x	11.2x	

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.

ND: SM proprietary deal stat has been included in the median.

NA: Not available.

NM: Not meaningful.

APPENDIX I

Trailing 18 Month M&A Transactions

PRODUCTS						
Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /		
				Revenue	EBITDA	
07/27/2022	Integra Life Sciences Divestiture of Wound Care Business	Gentell, Inc.	\$ 28.8	1.07x	NA	
06/07/2022	NorCal Respiratory, Inc.	Quipt Home Medical Corp.	3.1	0.97x	4.8x	
05/04/2022	In2Bones Global, Inc.	CONMED Corporation	255.0	6.93x	NA	
04/19/2022	Good Night Medical, LLC	Quipt Home Medical Corp.	7.0	0.93x	4.7x	
04/18/2022	Natus Medical Incorporated	ArchiMed SAS	1,122.4	2.35x	17.0x	
02/28/2022	IntriCon Corporation	Altaris Capital Partners, LLC	221.3	1.77x	21.8x	
02/25/2022	Cardiac Insight Inc.	DREAMTECH Co., Ltd.	27,418.3	5.59x	NA	
02/07/2022	Reproductive Health Business of Cook Medical Incorporated	The Cooper Companies, Inc.	875.0	5.54x	NA	
01/10/2022	Apria, Inc.	Byram Healthcare Centers, Inc.	1,720.8	1.50x	6.2x	
12/29/2021	Hydrofera, LLC	Essity AB (publ)	130.0	5.53x	NM	
12/22/2021	Zeveh Physical Evaluation	ADDvise Group AB (publ)	7.3	2.21x	6.6x	
11/16/2021	At Home Health Equipment, Inc.	Quipt Home Medical Corp.	13.3	1.02x	NA	
10/28/2021	Oscor, Inc.	Integer Holdings Corporation	220.4	3.87x	NA	
10/05/2021	Substantially all assets of Lighthouse Imaging Corp.	Precision Optics Corporation, Inc.	8.4	1.86x	NM	
09/30/2021	Simbex, LLC	Salona Global Medical Device Corporation	11.8	1.48x	NA	
09/14/2021	Sizewise Rentals, LLC	Agiliti, Inc.	224.8	1.45x	7.5x	
09/07/2021	Allied 100, LLC	Cardio Partners, Inc.	290.0	2.48x	14.5x	
09/02/2021	Hill-Rom Holdings, Inc.	Baxter International Inc.	11,996.3	4.10x	20.9x	
09/01/2021	RPB Safety/Goodman Brands/Abretec Group	GVS S.p.A.	194.4	5.20x	NA	
08/06/2021	Intersect ENT, Inc.	Medtronic plc	1,015.7	9.90x	NM	
08/03/2021	Submersible Systems, LLC	Brownie's Marine Group, Inc.	1.8	1.29x	NA	
07/29/2021	Misonix, Inc.	Bioventus Inc.	542.7	7.33x	NM	
07/28/2021	3D Systems	Surgical Science Sweden AB (publ)	305.0	7.48x	NA	
06/29/2021	BayMedica Inc.	InMed Pharmaceuticals Inc.	4.0	5.57x	NA	
06/05/2021	Medline Industries, Inc.	Hellman & Friedman, LLC	32,000.0	1.83x	NA	
05/18/2021	Certain product lines of global respiratory product portfolio of Teleflex Incorporated	Medline Industries, Inc.	274.0	1.97x	NA	
05/10/2021	Graham Medical Technologies, L.L.C.	ADDvise Group AB (publ)	5.8	1.73x	NA	
05/03/2021	OBP Medical Corporation	CooperSurgical, Inc.	60.0	6.00x	NA	
04/27/2021	PeriGen, Inc.	Halma plc	58.0	2.90x	NA	
04/14/2021	BioDot, Inc.	ATS Automation Tooling Systems Inc.	88.7	2.46x	5.9x	
Median			\$ 207.4	2.47x	7.5x	

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.
 ND: SM proprietary deal stat has been included in the median.
 NA: Not available.
 NM: Not meaningful.

Public Company Performance

SERVICES									
\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM		
	of 9/30/22	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA	
Healthcare IT and Tech-enabled Services									
Allscripts Healthcare Solutions,	\$ 15.23	13.9%	\$ 1,687	\$ 1,407	\$ 1,522	7.3%	0.92x	12.6x	
Apollo Medical Holdings, Inc.	39.00	(57.2%)	1,766	1,755	955	12.3%	1.84x	14.9x	
Doximity, Inc.	30.22	(62.6%)	5,846	5,748	362	31.2%	NM	51.0x	
Definitive Healthcare Corp.	15.54	(63.7%)	1,562	1,614	194	15.1%	8.32x	55.2x	
Evolent Health, Inc.	35.93	15.9%	3,487	3,643	1,088	3.3%	3.35x	NM	
Model N, Inc.	34.23	2.2%	1,268	1,234	212	(0.7%)	5.81x	NM	
MultiPlan Corporation	2.86	(49.2%)	1,828	6,392	1,175	72.3%	5.44x	7.5x	
NextGen Healthcare, Inc.	17.70	25.5%	1,204	1,181	604	4.8%	1.96x	40.8x	
Omnicell, Inc.	87.03	(41.4%)	3,854	4,230	1,258	10.6%	3.36x	31.6x	
R1 RCM Inc.	18.53	(15.8%)	7,749	9,502	1,556	19.1%	6.11x	32.0x	
Sharecare, Inc.	1.90	(76.9%)	670	468	429	(23.9%)	1.09x	NM	
Mean		(34.9%)	\$ 2,121	\$ 2,532	\$ 668	4.6%	3.52x	27.5x	
Median		(45.3%)	\$ 1,415	\$ 1,321	\$ 395	9.0%	2.81x	24.7x	
Consumer Driven Healthcare									
23andMe Holding Co.	\$ 2.86	(68.4%)	\$ 1,291	\$ 896	\$ 277	(92.0%)	3.23x	NM	
Accolade, Inc.	11.42	(72.9%)	813	802	350	(35.9%)	2.29x	NM	
HealthEquity, Inc.	67.17	3.7%	5,678	6,503	795	21.6%	8.18x	37.8x	
GoodRx Holdings, Inc.	4.67	(88.6%)	1,859	1,829	803	8.4%	2.28x	27.0x	
One Medical	17.15	(15.3%)	3,358	3,812	891	(27.5%)	4.28x	NM	
Teladoc Health, Inc.	25.35	(80.0%)	4,098	4,828	2,234	0.2%	2.16x	NM	
Mean		(56.4%)	\$ 2,559	\$ 2,782	\$ 815	(23.0%)	3.53x	32.4x	
Median		(72.9%)	\$ 1,859	\$ 1,829	\$ 795	(27.5%)	2.29x	32.4x	
Facilities Management									
Agiliti, Inc.	\$ 14.31	(24.8%)	\$ 1,906	\$ 3,077	\$ 1,121	27.8%	2.74x	9.9x	
Healthcare Services Group, Inc.	12.09	(51.6%)	895	884	1,687	2.6%	0.52x	20.5x	
Stericycle, Inc.	42.11	(38.0%)	3,882	5,907	2,650	14.6%	2.23x	15.3x	
Mean		(38.2%)	\$ 2,228	\$ 3,289	\$ 1,819	15.0%	1.83x	15.2x	
Median		(38.0%)	\$ 1,906	\$ 3,077	\$ 1,687	14.6%	2.23x	15.3x	
Workforce Solutions									
AMN Healthcare Services, Inc.	\$ 105.96	(7.7%)	\$ 4,585	\$ 5,369	\$ 5,220	15.1%	1.03x	6.8x	
Cross Country Healthcare, Inc.	28.37	33.6%	1,085	1,301	2,558	11.2%	0.51x	4.6x	
HealthStream, Inc.	21.26	(25.6%)	650	637	259	11.6%	2.46x	21.1x	
Mean		0.1%	\$ 2,107	\$ 2,436	\$ 2,679	12.6%	1.33x	10.8x	
Median		(7.7%)	\$ 1,085	\$ 1,301	\$ 2,558	11.6%	1.03x	6.8x	

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Public Company Performance

SERVICES (2)

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 9/30/22	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Insurance - Commercial								
Cigna Corporation	\$ 277.47	38.6%	\$ 84,661	\$ 114,171	\$ 179,183	5.7%	0.64x	11.2x
Elevance Health Inc.	454.24	21.8%	109,018	124,100	153,251	6.6%	0.81x	12.2x
Humana Inc.	485.19	24.7%	61,403	69,472	90,512	5.4%	0.77x	14.3x
UnitedHealth Group Incorporated	505.04	29.3%	472,406	482,228	315,118	9.3%	1.53x	16.4x
Mean		28.6%	\$ 181,872	\$ 197,492	\$ 184,516	6.8%	0.94x	13.5x
Median		27.0%	\$ 96,839	\$ 119,135	\$ 166,217	6.2%	0.79x	13.2x
Insurance - Government								
agilon health, inc.	\$ 23.42	(10.6%)	\$ 9,624	\$ 9,013	\$ 2,245	(3.8%)	4.01x	NM
Alignment Healthcare, Inc.	11.84	(25.9%)	2,217	1,923	1,304	(8.6%)	1.48x	NM
Cano Health, Inc.	8.67	(31.6%)	2,011	3,067	2,385	(1.4%)	1.29x	NM
Centene Corporation	77.81	24.9%	44,475	53,268	130,241	4.5%	0.41x	9.1x
Clover Health Investments, Corp.	1.70	(77.0%)	812	514	2,564	(20.0%)	0.20x	NM
Molina Healthcare, Inc.	329.84	21.6%	19,164	17,243	29,435	4.5%	0.59x	13.1x
Oak Street Health, Inc.	24.52	(42.3%)	5,926	7,064	1,820	(23.5%)	3.88x	NM
Oscar Health, Inc.	4.99	(71.3%)	1,059	(931)	2,983	(19.0%)	NM	NM
Privia Health Group, Inc.	34.06	44.6%	3,792	3,512	1,176	(3.8%)	2.99x	NM
Mean		(18.6%)	\$ 9,898	\$ 10,519	\$ 19,350	(7.9%)	1.85x	11.1x
Median		(25.9%)	\$ 3,792	\$ 3,512	\$ 2,385	(3.8%)	1.38x	11.1x
Distribution								
CVS Health Corporation	\$ 95.37	12.4%	\$ 125,204	\$ 187,260	\$ 306,933	6.1%	0.61x	9.9x
Rite Aid Corporation	4.95	(65.1%)	275	6,539	24,210	1.5%	0.27x	17.5x
Walgreens Boots Alliance, Inc.	31.40	(33.3%)	27,138	62,193	132,703	4.0%	0.47x	11.7x
Mean		(28.7%)	\$ 50,872	\$ 85,331	\$ 154,615	3.9%	0.45x	13.0x
Median		(33.3%)	\$ 27,138	\$ 62,193	\$ 132,703	4.0%	0.47x	11.7x
Labs								
Laboratory Corporation of America	\$ 204.81	(27.2%)	\$ 18,515	\$ 23,817	\$ 15,715	22.1%	1.52x	6.8x
Quest Diagnostics Incorporated	122.69	(15.6%)	14,306	18,246	10,294	22.3%	1.77x	8.0x
Mean		(21.4%)	\$ 16,411	\$ 21,032	\$ 13,005	22.2%	1.64x	7.4x
Median		(21.4%)	\$ 16,411	\$ 21,032	\$ 13,005	22.2%	1.64x	7.4x
Median		(25.9%)	\$ 2,011	\$ 3,512	\$ 1,304	4.8%	1.96x	14.3x

Public Company Performance

PROVIDERS

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 9/30/22	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Acute								
Community Health Systems, Inc.	\$ 2.15	(81.6%)	\$ 278	\$ 12,869	\$ 12,392	11.8%	1.04x	8.8x
HCA Healthcare, Inc.	183.79	(24.3%)	52,752	91,225	59,800	20.0%	1.53x	7.6x
Nutex Health Inc.	1.50	N/A	975	1,080	373	59.5%	2.90x	4.9x
Tenet Healthcare Corporation	51.58	(22.4%)	5,565	19,450	19,151	18.4%	1.02x	5.5x
Mean		(42.8%)	\$ 14,892	\$ 31,156	\$ 22,929	27.4%	1.62x	6.7x
Median		(24.3%)	\$ 3,270	\$ 16,159	\$ 15,772	19.2%	1.28x	6.6x
Senior Living / Long-term Care								
Brookdale Senior Living Inc.	\$ 4.27	(32.2%)	\$ 798	\$ 5,717	\$ 2,497	7.6%	2.29x	30.2x
Ensign Group, Inc.	79.50	6.2%	4,356	5,501	2,808	12.0%	1.96x	16.3x
InnovAge Holding Corp.	5.88	(11.0%)	797	698	699	2.0%	1.00x	49.6x
National HealthCare Corporation	63.34	(9.5%)	981	1,057	1,074	7.0%	0.98x	14.1x
Mean		(11.6%)	\$ 1,733	\$ 3,243	\$ 1,769	7.1%	1.56x	27.6x
Median		(10.3%)	\$ 889	\$ 3,279	\$ 1,785	7.3%	1.48x	23.3x
Behavioral								
Acadia Healthcare Company, Inc.	\$ 78.18	22.6%	\$ 7,102	\$ 8,551	\$ 2,449	21.9%	3.49x	15.9x
LifeStance Health Group, Inc.	6.62	(54.3%)	2,490	2,599	776	(38.9%)	3.35x	NM
Universal Health Services, Inc.	88.18	(36.3%)	6,435	11,331	13,048	12.9%	0.87x	6.7x
Mean		(22.7%)	\$ 5,342	\$ 7,494	\$ 5,424	(1.4%)	2.57x	11.3x
Median		(36.3%)	\$ 6,435	\$ 8,551	\$ 2,449	12.9%	3.35x	11.3x
Home Health								
Addus HomeCare Corporation	\$ 95.24	19.4%	\$ 1,517	\$ 1,642	\$ 905	8.4%	1.81x	21.5x
Amedisys, Inc.	96.79	(35.1%)	3,140	3,675	2,216	11.0%	1.66x	15.0x
Chemed Corporation	436.56	(6.1%)	6,478	6,728	2,141	19.9%	3.14x	15.8x
Option Care Health, Inc.	31.47	29.7%	5,723	6,677	3,716	7.8%	1.80x	22.9x
Signify Health, Inc.	29.15	63.1%	5,189	5,123	843	16.1%	6.07x	37.8x
Mean		2.0%	\$ 4,215	\$ 4,680	\$ 2,245	11.8%	2.10x	18.8x
Median		6.6%	\$ 4,432	\$ 5,176	\$ 2,179	9.7%	1.81x	18.6x
Specialty								
DaVita Inc.	\$ 82.77	(28.8%)	\$ 7,557	\$ 19,562	\$ 11,627	19.8%	1.68x	8.5x
Pediatrix Medical Group, Inc.	16.51	(41.9%)	1,374	2,231	1,960	13.5%	1.14x	8.5x
RadNet, Inc.	20.35	(30.6%)	1,166	2,512	1,365	13.7%	1.84x	13.5x
Select Medical Holdings Corporation	22.10	(38.9%)	2,783	7,696	6,278	10.0%	1.23x	12.2x
Surgery Partners, Inc.	23.40	(44.7%)	2,066	5,275	2,381	18.4%	2.22x	12.0x
U.S. Physical Therapy, Inc.	76.02	(31.3%)	989	1,204	522	15.7%	2.30x	14.7x
Mean		(37.6%)	\$ 2,731	\$ 6,084	\$ 3,959	14.7%	1.62x	11.4x
Median		(39.3%)	\$ 1,733	\$ 3,894	\$ 2,326	14.7%	1.59x	12.1x
Median		(30.6%)	\$ 2,637	\$ 5,388	\$ 2,326	13.2%	1.74x	13.7x

Public Company Performance

PRODUCTS									
\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM		
	of 9/30/22	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA	
Supplies & Distribution									
AmerisourceBergen Corporation	\$ 135.33	13.3%	\$ 28,048	\$ 32,371	\$ 236,325	1.5%	0.14x	9.0x	
Becton, Dickinson and Company	222.83	(9.4%)	63,550	77,357	20,075	27.2%	3.85x	14.2x	
Cardinal Health, Inc.	66.68	34.8%	17,471	18,602	181,364	1.3%	0.10x	7.9x	
FIGS, Inc.	8.25	(77.8%)	1,364	1,214	464	11.2%	2.62x	23.5x	
Henry Schein, Inc.	65.77	(13.6%)	8,952	10,052	12,718	8.5%	0.79x	9.2x	
ICU Medical, Inc.	150.60	(35.5%)	3,599	5,089	1,781	12.2%	2.86x	23.5x	
McKesson Corporation	339.87	70.5%	48,850	54,049	268,446	1.3%	0.20x	16.0x	
Owens & Minor, Inc.	24.10	(23.0%)	1,838	4,648	9,876	4.6%	0.47x	10.3x	
Patterson Companies, Inc.	24.02	(20.3%)	2,328	2,896	6,408	4.9%	0.45x	9.1x	
Premier, Inc.	33.94	(12.4%)	4,007	4,419	1,433	29.3%	3.08x	10.5x	
West Pharmaceutical Services, Inc.	246.08	(42.0%)	18,222	17,836	2,929	31.2%	6.09x	19.5x	
Mean		(10.5%)	\$ 18,021	\$ 20,776	\$ 67,438	12.1%	1.88x	13.9x	
Median		(13.6%)	\$ 8,952	\$ 10,052	\$ 9,876	8.5%	0.79x	10.5x	
Durable Medical Equipment									
Invacare Corporation	\$ 0.78	(83.6%)	\$ 30	\$ 374	\$ 840	1.5%	0.45x	30.2x	
ResMed Inc.	218.30	(17.2%)	31,966	32,610	3,578	31.4%	9.11x	29.0x	
Mean		(50.4%)	\$ 15,998	\$ 32,610	\$ 3,578	31.4%	9.11x	29.0x	
Median		(17.2%)	\$ 15,998	\$ 32,610	\$ 3,578	31.4%	9.11x	29.0x	
Medical Devices & Products									
Abbott Laboratories	\$ 96.76	(18.1%)	\$ 169,448	\$ 186,289	\$ 45,030	29.1%	4.14x	14.2x	
Baxter International Inc.	53.86	(33.0%)	27,124	42,428	14,193	22.9%	2.99x	13.0x	
Boston Scientific Corporation	38.73	(10.7%)	55,446	64,499	12,329	26.3%	5.23x	19.9x	
Hologic, Inc.	64.52	(12.6%)	16,108	16,577	5,226	45.1%	3.17x	7.0x	
Johnson & Johnson	163.36	1.2%	429,503	451,117	95,588	33.9%	4.72x	13.9x	
Medtronic plc	80.75	(35.6%)	107,329	128,399	31,070	28.2%	4.13x	14.7x	
Mettler-Toledo International Inc.	1,084.12	(21.3%)	24,400	26,218	3,865	29.5%	6.78x	23.0x	
Stryker Corporation	202.54	(23.2%)	76,625	89,433	17,629	25.8%	5.07x	19.7x	
Teleflex Incorporated	201.46	(46.5%)	9,448	10,961	2,808	27.7%	3.90x	14.1x	
Mean		(22.2%)	\$ 101,715	\$ 112,880	\$ 25,304	29.8%	4.46x	15.5x	
Median		(21.3%)	\$ 55,446	\$ 64,499	\$ 14,193	28.2%	4.14x	14.2x	

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Public Company Performance

PRODUCTS (2)

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM		
	of 9/30/22	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA	
Specialty Devices & Products									
Abiomed, Inc.	\$ 245.66	(24.5%)	\$ 11,168	\$ 10,987	\$ 1,056	26.4%	10.40x	39.3x	
AngioDynamics, Inc.	20.46	(21.1%)	800	832	321	1.8%	2.59x	NM	
AtriCure, Inc.	39.10	(43.8%)	1,815	1,836	303	(12.2%)	6.06x	NM	
Cardiovascular Systems, Inc.	13.86	(57.8%)	581	537	236	(13.0%)	2.27x	NM	
DexCom, Inc.	80.54	(41.1%)	31,619	33,021	2,673	14.0%	12.35x	NM	
Edwards Lifesciences Corporation	82.63	(27.0%)	51,226	50,711	5,355	33.3%	9.47x	28.5x	
Glaukos Corporation	53.24	10.5%	2,533	2,813	288	(16.8%)	9.76x	NM	
Globus Medical, Inc.	59.57	(22.3%)	5,928	5,777	974	27.0%	5.93x	22.0x	
Inogen, Inc.	24.28	(43.7%)	555	357	353	0.3%	1.01x	NM	
Intuitive Surgical, Inc.	187.44	(43.4%)	66,937	59,545	6,118	32.5%	9.73x	29.9x	
LeMaitre Vascular, Inc.	50.68	(4.5%)	1,113	1,110	160	28.1%	6.95x	24.8x	
Masimo Corporation	141.16	(47.9%)	7,415	8,200	1,504	21.5%	5.45x	25.3x	
Utah Medical Products, Inc.	85.31	(8.1%)	311	245	51	52.7%	4.78x	9.1x	
Mean		(28.8%)	\$ 14,000	\$ 13,536	\$ 1,492	15.0%	6.67x	25.5x	
Median		(27.0%)	\$ 2,533	\$ 2,813	\$ 353	21.5%	6.06x	25.3x	
Consumer									
Prestige Consumer Healthcare Inc.	\$ 49.83	(11.2%)	\$ 2,480	\$ 3,944	\$ 1,095	33.2%	3.60x	10.8x	
Mean		(12.4%)	\$ 12,288	\$ 14,811	\$ 4,982	29.6%	3.25x	11.0x	
Median		(12.4%)	\$ 12,288	\$ 14,811	\$ 4,982	29.6%	3.25x	11.0x	
Median		(21.3%)	\$ 11,168	\$ 10,987	\$ 3,578	25.9%	3.90x	14.7x	