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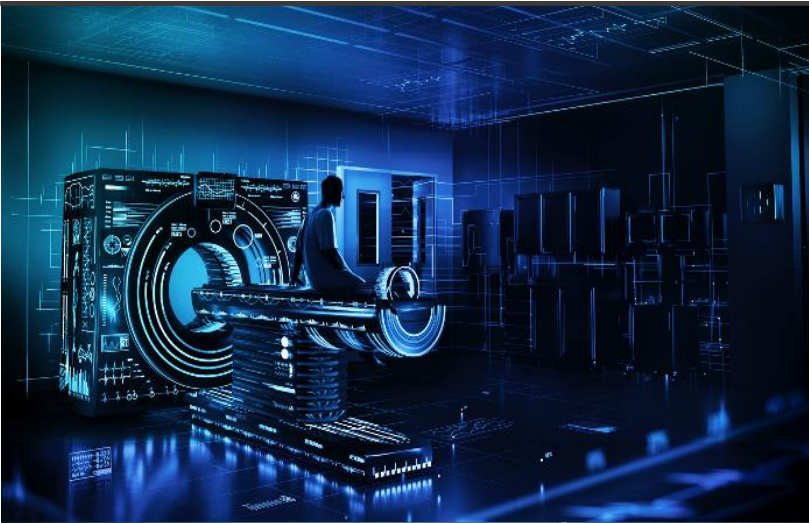
# SCOTT-MACON

INVESTMENT BANKING

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## HEALTHCARE INDUSTRY

Monthly Update | April 2019



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M&A ADVISORY | VALUATION SERVICES | ADVISORY SERVICES | DEBT/EQUITY FINANCINGS

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- **April 2019 U.S. Healthcare M&A activity continues recent strength despite a general equity market pullback in late 2018, continued trade tensions and regulatory uncertainty.**
  - Preliminary data suggest 82 deals were announced in April 2019, a 2% increase from April 2018
- **Healthcare deal activity is likely to continue to be strong throughout 2019 given high availability of capital, potential for disruption from horizontal industry consolidation, reimbursement pressure and rise of digitization & consumerism.**
- **Private equity interest continues to be high with no slow down in sight as financial buyers look to put their \$1+ trillion capital of dry powder to work.**
- **Please feel free to contact Nate Cortright at [ncortright@scott-macon.com](mailto:ncortright@scott-macon.com), or schedule a call [here](#), should you wish to discuss how Scott-Macon can assist you in achieving your business objectives.**

*“Consistent with prior months, the number of healthcare deals in April 2019 was robust and we anticipate continued activity for the remainder of 2019. Factors such as non-traditional businesses making forays into healthcare, private equity fundraising reaching all-time highs and inorganic corporate strategic initiatives continue to drive healthcare transactions across all subsectors.”*



**Nate Cortright**  
Managing Director  
Group Head, Healthcare

## SEGMENT SNAPSHOT

	M&A Stats Apr-19		Trailing 18mo M&A Median		Public Comps	
	# Deals	TEV (\$mm)	TEV / Revenue	TEV / EBITDA	TEV / Revenue	TEV / EBITDA
Healthcare IT and Tech-enabled Services	15	\$ 16.0	2.67x	12.0x	3.97x	24.0x
Consumer Driven Healthcare	4	25.0	5.17x	NA	6.09x	28.5x
Facilities Management	3	-	NA	NA	1.87x	16.8x
Workforce Solutions	4	220.0	1.64x	11.6x	1.40x	16.0x
Insurance - Commercial	1	-	0.45x	11.0x	0.98x	12.6x
Insurance - Government	1	-	0.85x	18.8x	0.37x	10.0x
Distribution	2	-	0.62x	9.1x	0.34x	9.5x
Labs	4	-	2.80x	NA	2.14x	11.6x
<b>Services Segment</b>	<b>34</b>	<b>261.0</b>	<b>1.85x</b>	<b>11.1x</b>	<b>1.83x</b>	<b>14.9x</b>
Acute	-	-	1.06x	5.2x	1.24x	8.9x
Senior Living / Long-term Care	11	42.0	1.12x	13.0x	1.97x	17.3x
Behavioral	8	-	NA	NA	1.73x	11.8x
Home Health	6	-	0.70x	6.5x	2.23x	20.2x
Specialty	18	251.3	1.40x	11.4x	1.59x	10.1x
<b>Providers Segment</b>	<b>43</b>	<b>293.3</b>	<b>1.23x</b>	<b>9.2x</b>	<b>1.67x</b>	<b>12.9x</b>
Supplies & Distribution	1	-	1.40x	13.1x	0.35x	8.5x
Durable Medical Equipment	-	-	NA	NA	1.73x	15.1x
Medical Devices & Products	2	-	3.75x	15.6x	4.95x	19.4x
Specialty Devices & Products	2	167.5	3.15x	20.4x	5.72x	21.9x
Consumer	-	-	2.13x	15.2x	0.63x	10.1x
<b>Products Segment</b>	<b>5</b>	<b>\$ 167.5</b>	<b>2.90x</b>	<b>15.2x</b>	<b>4.65x</b>	<b>16.5x</b>

# RECENT M&A TRANSACTIONS

## SERVICES

Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
04/30/2019	Advanced Medical Personnel Services, Inc.	AMN Healthcare, Inc.	\$ 220.0	1.67x	11.6x
03/27/2019	WellCare Health Plans, Inc.	Centene Corporation	17,300.0	0.85x	18.8x
03/14/2019	DCP Holding Company	DentaQuest, LLC	41.5	0.37x	10.4x
03/11/2019	Voalte, Inc.	Hill-Rom, Inc.	195.0	4.88x	NA
03/05/2019	Prescribe Wellness, LLC	Tabula Rasa HealthCare, Inc.	150.0	5.17x	NM
12/19/2018	Technology Business of MModal IP, LLC	3M Company	1,000.0	5.00x	10.0x
11/12/2018	athenahealth, Inc.	Veritas Capital Fund Management, LLC	5,638.5	4.30x	21.3x
11/05/2018	MatrixCare, Inc.	ResMed Operations, Inc.	750.0	6.15x	25.0x
08/16/2018	NuGEN Technologies, Inc.	Tecan Group, Ltd.	54.5	3.78x	NA
08/15/2018	GreatCall, Inc.	Best Buy Co., Inc.	800.0	2.67x	NA
08/13/2018	UHS Holdco, Inc.	Thomas H. Lee Partners, L.P.	1,440.0	2.67x	9.9x
06/19/2018	Cotiviti Holdings, Inc.	Versend Technologies, Inc.	4,929.3	6.68x	17.1x
06/12/2018	Health Prime International, LLC	GPB Capital Holdings, LLC	60.0	3.87x	NA
05/28/2018	Counsyl, Inc.	Myriad Genetics, Inc.	375.0	2.80x	NA
04/09/2018	Phillips, DiPisa & Associates Inc. and Leaders For Today, LLC	AMN Healthcare Services, Inc.	37.0	1.61x	NA
04/06/2018	MedFORCE Technologies, Inc.	Ideagen, PLC	8.7	1.85x	NA
03/28/2018	CMH Services Subsidiary, LLC	HGS Population Health, LLC	14.0	0.23x	NA
03/27/2018	Accelovance, Inc.	Linical USA, Inc.	32.9	1.23x	NA
03/08/2018	Express Scripts Holding Company	Cigna Corporation	68,671.4	0.69x	9.6x
03/07/2018	ABILITY Network, Inc.	Inovalon Holdings, Inc.	1,200.0	8.57x	16.6x
02/26/2018	Intermedix Corporation	R1 RCM, Inc.	460.0	2.38x	9.6x
02/20/2018	Dohmen Life Science Services	JLL Partners	537.4	NA	11.1x
02/09/2018	Genex Services, LLC	Stone Point Capital, LLC	99.0	0.53x	NA
01/22/2018	Data Sciences International, Inc.	Harvard Bioscience, Inc.	70.0	1.59x	NA
01/09/2018	Arbour Group, LLC	Keystone Capital, Inc.	ND	ND	ND
01/04/2018	Connecture, Inc.	Francisco Partners Management, LLC	108.3	1.41x	NM
12/03/2017	Aetna, Inc.	CVS Health Corporation	69,511.2	1.13x	11.6x
11/22/2017	Jubilant Discovery Services, Inc.	Drug Discovery And Development Solutions, Ltd.	2.9	1.09x	13.7x
11/06/2017	Pharmaceutical Technologies, Inc.	Diplomat Pharmacy, Inc.	47.0	1.47x	9.4x
11/06/2017	Focus Rx, Inc.	Diplomat Pharmacy, Inc.	25.8	0.55x	8.6x
<b>Median</b>			<b>\$ 172.5</b>	<b>1.85x</b>	<b>11.1x</b>

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.  
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# RECENT M&A TRANSACTIONS

## PROVIDERS

Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
04/02/2019	ISDI Holdings, Inc.	IMAC Management of Illinois, LLC.	\$ 5.3	1.06x	NA
04/01/2019	Substantially All Assets of Alacare Home Health & Hospice	Encompass Health Corporation	217.5	1.86x	NA
02/07/2019	Concord Imaging	Touchstone Imaging	ND	ND	ND
01/22/2019	Hughes Center for Functional Medicine, P.A.	HLYK Florida, LLC	2.0	0.66x	5.4x
12/18/2018	Civitas Solutions, Inc.	Centerbridge Partners, L.P.	1,372.7	0.86x	8.4x
12/10/2018	BrightSpring Health Services	PharMerica Corporation	1,320.0	0.66x	NA
10/10/2018	Compassionate Care Hospice Group, Inc.	Amedisys Hospice, LLC	340.0	1.81x	12.6x
10/03/2018	Birner Dental Management Services, Inc.	Mid-Atlantic Dental Service Holdings, LLC	38.5	0.63x	NM
10/01/2018	Medical Arts Radiology	RadNet, Inc.	61.6	1.54x	NA
09/11/2018	Valley Healthcare Group, LLC/Northwest Medical, Inc.	Great Elm Capital Group, Inc.	66.0	1.40x	NA
08/20/2018	Business Assets of Comprehensive Home Care, Inc.	Nova Leap Health Corp.	1.6	0.50x	NA
08/13/2018	Living at Home SeniorCare, LLC	AME, LLC	0.4	0.46x	NA
07/23/2018	LifePoint Health, Inc.	RCCH HealthCare Partners	5,598.1	0.90x	8.5x
07/17/2018	Giant Creative/Strategy, LLC	Huntsworth, PLC	80.0	2.50x	11.4x
06/11/2018	Envision Healthcare Corporation	KKR & Co. L.P.	10,418.6	1.30x	9.7x
06/04/2018	Integrated Medical Delivery, LLC	N. Harris Computer Corporation	6.1	1.22x	NA
05/30/2018	Ernest Health, Inc.	OEP Capital Advisors, L.P.	175.0	2.48x	NA
04/21/2018	Sound Inpatient Physicians, Inc.	Summit Partners, LLP	2,150.0	1.40x	21.2x
03/19/2018	Business Assets of Home Health Solutions, Inc.	Nova Leap Health Corp.	1.2	0.63x	3.8x
03/15/2018	Camellia Healthcare	Encompass Health Corporation	135.0	1.73x	NA
03/02/2018	HCR ManorCare, Inc.	ProMedica Health System, Inc.	6,142.2	1.64x	16.8x
02/28/2018	Ambercare Corporation, Inc.	Addus HealthCare, Inc.	40.0	0.70x	NA
01/16/2018	HealthFair USA, Inc.	Community Care Health Network, Inc.	160.0	3.56x	NA
01/09/2018	Business Assets of Family Tree Home Care, Inc.	Nova Leap Health Corp.	2.1	0.65x	4.7x
12/19/2017	Kindred Healthcare, LLC	TPG Capital, L.P.	4,171.8	0.60x	9.2x
12/18/2017	MedRisk, Inc.	The Carlyle Group, L.P.	1,280.0	2.43x	14.4x
12/06/2017	DaVita Medical Holdings, LLC	Collaborative Care Holdings, LLC	4,340.0	1.06x	NA
11/16/2017	Almost Family, Inc.	LHC Group, Inc.	1,016.8	1.36x	NM
11/16/2017	3 Surgery Centers and 1 Surgical Hospital from Elite Ambulatory Surgery Centers, LLC	Northstar Healthcare Surgery Center - Houston, LLC	60.1	1.23x	2.0x
<b>Median</b>			<b>\$ 135.0</b>	<b>1.23x</b>	<b>9.2x</b>

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# RECENT M&A TRANSACTIONS

## PRODUCTS

Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
02/12/2019	CAS Medical Systems, Inc.	Edwards Lifesciences Corporation	\$ 104.9	4.79x	NM
01/28/2019	Anatomical Pathology Business of Thermo Fisher Scientific, Inc.	PHC Holdings Corporation	1,140.0	3.26x	NA
01/16/2019	Fuse Medical, Inc.	Genex Biotechnology Corporation	34.0	1.29x	NM
01/11/2019	Vista Research Group, LLC	Cantel Medical Corporation	10.5	5.25x	NA
12/10/2018	Nutrisystem, Inc.	Tivity Health, Inc.	1,340.7	1.94x	15.2x
11/19/2018	DJO Global, Inc.	Colfax Corporation	3,150.0	2.66x	NA
11/01/2018	Paradigm Spine, LLC	RTI Surgical, Inc.	299.1	7.48x	NA
09/26/2018	Vascular Clot Management Business of Applied Medical Resources Corporation	LeMaitre Vascular, Inc.	14.2	4.18x	NA
09/26/2018	Focal Therapeutics, Inc.	Hologic, Inc.	117.9	7.37x	NA
09/20/2018	AquaGuard Business of Cenorin, LLC	Covalon Technologies, Ltd.	12.5	1.45x	NA
09/11/2018	Invuity, Inc.	Stryker Corporation	200.3	4.91x	NM
08/30/2018	K2M Group Holdings, Inc.	Stryker Corporation	1,340.0	4.93x	NM
07/31/2018	Faxitron Bioptics, LLC	Hologic, Inc.	85.0	3.15x	NA
06/06/2018	Advanced Sterilization Products Services, Inc.	Fortive Corporation	2,700.0	3.48x	NA
06/05/2018	CoolSystems, Inc.	Halyard Health, Inc. (nka:Avanos Medical, Inc.)	65.0	1.86x	NA
06/04/2018	elliquence, LLC	Shanghai Xianfeng Investment Management Co., Ltd	77.2	4.83x	NA
05/16/2018	Abaxis, Inc.	Zoetis, Inc.	1,827.8	7.47x	NM
05/03/2018	CID Resources, Inc.	Superior Group of Companies, Inc.	88.2	1.35x	13.1x
05/03/2018	Advanced Surgical and Orthopedic product lines from Accellent, LLC	Viant	600.0	1.50x	NA
04/10/2018	Analogic Corporation	Altaris Capital Partners, LLC	920.9	1.96x	20.4x
04/05/2018	General Surgery Product Assets of LeMaitre Vascular, Inc.	Symmetry Surgical, Inc.	7.4	2.24x	NA
04/03/2018	Paragon Medical, Inc.	Precision Engineered Products, LLC	375.0	2.66x	15.6x
04/03/2018	Assets of LifeGlobal Group, LLC	CooperSurgical, Inc.	125.0	5.21x	NA
03/26/2018	BioMed Laboratories, LLC	Scapa Group, PLC	32.0	3.14x	22.9x
03/26/2018	OraMetrix, Inc.	DENTSPLY SIRONA, Inc.	150.0	7.50x	NA
03/16/2018	LifeScan, Inc.	Platinum Equity, LLC	2,100.0	1.40x	4.0x
03/12/2018	Cogentix Medical, Inc.	LM US Parent, Inc.	210.9	3.75x	NM
03/12/2018	Sarnova, Inc.	Patricia Industries	903.0	1.63x	NA
03/09/2018	Integrated DNA Technologies, Inc.	Danaher Corporation	2,000.0	7.69x	NA
03/05/2018	ABACA, LLC and Ambary, LLC and Tarmac Manufacturing, LLC and Tower Management Holdings, LLC	CGX Life Sciences, Inc.	21.3	1.42x	6.1x
02/02/2018	Dielectrics, Inc.	UFP Technologies, Inc.	57.2	1.33x	NA
01/22/2018	Denville Scientific, Inc.	Thomas Scientific, Inc.	20.0	0.82x	NA
01/17/2018	Pisgah Labs, Inc.	Onyx Scientific, Ltd.	9.7	NA	8.5x
01/05/2018	All Assets of Alliqua BioMedical, Inc.	Celularity, Inc.	26.9	1.31x	NM
12/01/2017	Paragon Vision Sciences, Inc.	CooperVision, Inc.	80.0	5.33x	NA
11/27/2017	MGC Diagnostics Corporation	Altus Capital Partners	43.8	1.08x	24.4x
11/06/2017	NutraGenesis, LLC	Innophos Holdings, Inc.	28.0	2.33x	NA
<b>Median</b>			<b>\$ 104.9</b>	<b>2.90x</b>	<b>15.2x</b>

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# PUBLIC COMPANY PERFORMANCE

## SERVICES

	Stock Price as of 4/30/19	52-Week % Change	Market Cap	Enterprise Value (EV)	LTM Revenue	EBITDA Margins	EV/LTM	
							Revenue	EBITDA
<b>Healthcare IT and Tech-enabled Services</b>								
Allscripts Healthcare Solutions, Inc.	\$ 9.87	(15.1%)	\$ 1,640	\$ 2,409	\$ 1,748	4.5%	1.38x	30.4x
Cerner Corporation	66.45	14.1%	21,624	21,702	5,463	22.3%	3.97x	17.8x
Computer Programs and Systems, Inc.	30.39	1.8%	421	547	279	11.6%	1.96x	16.9x
Evolent Health, Inc.	13.55	(17.9%)	1,110	1,162	685	(4.8%)	1.70x	NM
HMS Holdings Corp.	30.43	69.0%	2,650	2,694	605	22.6%	4.45x	19.7x
Inovalon Holdings, Inc.	13.53	28.2%	2,074	2,977	580	26.7%	5.13x	19.2x
Model N, Inc.	18.54	8.1%	585	580	146	(10.1%)	3.96x	NM
NextGen Healthcare, Inc.	18.79	39.9%	1,216	1,214	530	7.3%	2.29x	31.2x
National Research Corporation	39.58	21.0%	984	1,023	120	35.5%	8.52x	24.0x
Omniceil, Inc.	80.36	86.5%	3,311	3,399	807	11.9%	4.21x	35.5x
R1 RCM Inc.	10.47	40.9%	1,158	1,486	997	6.1%	1.49x	24.4x
Tabula Rasa HealthCare, Inc.	53.26	29.9%	1,158	1,353	221	4.2%	6.11x	NM
Vocera Communications, Inc.	31.85	27.0%	991	1,078	175	(2.9%)	6.17x	NM
<b>Mean</b>		<b>25.7%</b>	<b>\$ 2,994</b>	<b>\$ 3,202</b>	<b>\$ 951</b>	<b>10.4%</b>	<b>3.95x</b>	<b>24.3x</b>
<b>Median</b>		<b>27.0%</b>	<b>\$ 1,158</b>	<b>\$ 1,353</b>	<b>\$ 580</b>	<b>7.3%</b>	<b>3.97x</b>	<b>24.0x</b>
<b>Consumer Driven Healthcare</b>								
Castlight Health, Inc.	\$ 3.73	(0.5%)	\$ 537	\$ 495	\$ 155	(19.1%)	3.18x	NM
HealthEquity, Inc.	67.75	3.2%	4,232	3,871	287	33.4%	13.48x	40.4x
Teladoc Health, Inc.	56.88	32.3%	4,072	4,088	457	(6.4%)	8.95x	NM
Tivity Health, Inc.	21.62	(39.9%)	1,030	2,173	670	19.6%	3.24x	16.6x
<b>Mean</b>		<b>(1.2%)</b>	<b>\$ 2,468</b>	<b>\$ 2,657</b>	<b>\$ 392</b>	<b>6.8%</b>	<b>7.21x</b>	<b>28.5x</b>
<b>Median</b>		<b>1.3%</b>	<b>\$ 2,551</b>	<b>\$ 3,022</b>	<b>\$ 372</b>	<b>6.6%</b>	<b>6.09x</b>	<b>28.5x</b>
<b>Facilities Management</b>								
Healthcare Services Group, Inc.	\$ 33.85	(12.4%)	\$ 2,507	\$ 2,529	\$ 1,984	6.0%	1.27x	21.1x
Stericycle, Inc.	58.39	(0.5%)	5,300	8,454	3,421	19.8%	2.47x	12.5x
<b>Mean</b>		<b>(6.5%)</b>	<b>\$ 3,904</b>	<b>\$ 5,491</b>	<b>\$ 2,703</b>	<b>12.9%</b>	<b>1.87x</b>	<b>16.8x</b>
<b>Median</b>		<b>(6.5%)</b>	<b>\$ 3,904</b>	<b>\$ 5,491</b>	<b>\$ 2,703</b>	<b>12.9%</b>	<b>1.87x</b>	<b>16.8x</b>
<b>Workforce Solutions</b>								
AMN Healthcare Services, Inc.	\$ 52.06	(22.1%)	\$ 2,440	\$ 3,004	\$ 2,146	11.5%	1.40x	12.2x
Cross Country Healthcare, Inc.	7.05	(44.0%)	255	340	801	2.6%	0.42x	16.0x
HealthStream, Inc.	26.18	12.9%	848	771	242	13.3%	3.19x	23.9x
<b>Mean</b>		<b>(17.7%)</b>	<b>\$ 1,181</b>	<b>\$ 1,371</b>	<b>\$ 1,063</b>	<b>9.2%</b>	<b>1.67x</b>	<b>17.4x</b>
<b>Median</b>		<b>(22.1%)</b>	<b>\$ 848</b>	<b>\$ 771</b>	<b>\$ 801</b>	<b>11.5%</b>	<b>1.40x</b>	<b>16.0x</b>
<b>Insurance - Commercial</b>								
Anthem, Inc.	\$ 263.03	11.5%	\$ 67,650	\$ 83,794	\$ 94,220	6.9%	0.89x	12.8x
Cigna Corporation	158.84	(7.6%)	60,369	96,563	75,145	9.3%	1.29x	13.8x
Humana Inc.	255.41	(13.2%)	34,643	37,464	58,740	5.8%	0.64x	11.0x
UnitedHealth Group Incorporated	233.07	(1.4%)	221,940	247,871	231,367	8.6%	1.07x	12.4x
<b>Mean</b>		<b>(2.7%)</b>	<b>\$ 96,150</b>	<b>\$ 116,423</b>	<b>\$ 114,868</b>	<b>7.7%</b>	<b>0.97x</b>	<b>12.5x</b>
<b>Median</b>		<b>(4.5%)</b>	<b>\$ 64,009</b>	<b>\$ 90,178</b>	<b>\$ 84,683</b>	<b>7.8%</b>	<b>0.98x</b>	<b>12.6x</b>
<b>Insurance - Government</b>								
Centene Corporation	\$ 51.56	(5.0%)	\$ 21,311	\$ 22,581	\$ 61,028	4.7%	0.37x	7.8x
Molina Healthcare, Inc.	129.63	55.7%	8,117	6,546	17,644	7.2%	0.37x	5.1x
WellCare Health Plans, Inc. <sup>(1)</sup>	258.35	25.9%	12,996	12,156	22,530	4.4%	0.54x	12.2x
Magellan Health, Inc.	70.00	(16.5%)	1,683	2,264	7,249	1.9%	0.31x	16.5x
<b>Mean</b>		<b>15.0%</b>	<b>\$ 11,027</b>	<b>\$ 10,887</b>	<b>\$ 27,113</b>	<b>4.6%</b>	<b>0.40x</b>	<b>10.4x</b>
<b>Median</b>		<b>10.4%</b>	<b>\$ 10,557</b>	<b>\$ 9,351</b>	<b>\$ 20,087</b>	<b>4.6%</b>	<b>0.37x</b>	<b>10.0x</b>
<b>Distribution</b>								
CVS Health Corporation	\$ 54.38	(22.1%)	\$ 70,553	\$ 160,207	\$ 209,623	6.5%	0.76x	11.8x
Diplomat Pharmacy, Inc.	5.58	(74.4%)	417	1,053	5,407	1.9%	0.19x	10.4x
Rite Aid Corporation	9.16	(72.6%)	493	3,844	21,640	2.3%	0.18x	7.7x
Walgreens Boots Alliance, Inc.	53.57	(19.4%)	48,979	66,218	136,097	5.6%	0.49x	8.6x
<b>Mean</b>		<b>(47.1%)</b>	<b>\$ 30,110</b>	<b>\$ 57,830</b>	<b>\$ 93,192</b>	<b>4.1%</b>	<b>0.41x</b>	<b>9.6x</b>
<b>Median</b>		<b>(47.4%)</b>	<b>\$ 24,736</b>	<b>\$ 35,031</b>	<b>\$ 78,868</b>	<b>4.0%</b>	<b>0.34x</b>	<b>9.5x</b>
<b>Labs</b>								
Laboratory Corporation of America Holdings	\$ 159.92	(6.3%)	\$ 15,781	\$ 22,252	\$ 11,276	17.0%	1.97x	11.6x
Quest Diagnostics Incorporated	96.38	(4.8%)	12,951	17,341	7,538	19.9%	2.30x	11.6x
<b>Mean</b>		<b>(5.6%)</b>	<b>\$ 14,366</b>	<b>\$ 19,796</b>	<b>\$ 9,407</b>	<b>18.4%</b>	<b>2.14x</b>	<b>11.6x</b>
<b>Median</b>		<b>(5.6%)</b>	<b>\$ 14,366</b>	<b>\$ 19,796</b>	<b>\$ 9,407</b>	<b>18.4%</b>	<b>2.14x</b>	<b>11.6x</b>
<b>Services Segment</b>	<b>Mean</b>	<b>3.1%</b>	<b>\$ 17,723</b>	<b>\$ 23,542</b>	<b>\$ 27,278</b>	<b>8.8%</b>	<b>2.79x</b>	<b>17.2x</b>
	<b>Median</b>	<b>(0.5%)</b>	<b>\$ 2,473</b>	<b>\$ 2,990</b>	<b>\$ 1,866</b>	<b>6.7%</b>	<b>1.83x</b>	<b>14.9x</b>

NM: Not meaningful.

(1) Represents company that has announced potential acquisition that is subject to shareholder approval, regulatory approval and/or other customary closing conditions.

# PUBLIC COMPANY PERFORMANCE

## PROVIDERS

\$ in millions, except per share data	Stock Price as of 4/30/19	52-Week % Change	Market Cap	Enterprise Value (EV)	LTM Revenue	EBITDA Margins	EV/LTM	
							Revenue	EBITDA
<b>Acute</b>								
Community Health Systems, Inc.	\$ 3.44	(9.0%)	\$ 392	\$ 14,345	\$ 13,842	10.2%	1.04x	10.1x
HCA Healthcare, Inc.	127.23	32.9%	43,705	79,793	47,771	19.6%	1.67x	8.5x
Tenet Healthcare Corporation	21.90	(8.5%)	2,259	17,839	18,159	15.0%	0.98x	6.5x
Universal Health Services, Inc.	126.87	11.1%	11,558	15,731	10,889	15.6%	1.44x	9.3x
<b>Mean</b>		<b>6.6%</b>	<b>\$ 14,478</b>	<b>\$ 31,927</b>	<b>\$ 22,665</b>	<b>15.1%</b>	<b>1.28x</b>	<b>8.6x</b>
<b>Median</b>		<b>1.3%</b>	<b>\$ 6,908</b>	<b>\$ 16,785</b>	<b>\$ 16,001</b>	<b>15.3%</b>	<b>1.24x</b>	<b>8.9x</b>
<b>Senior Living / Long-term Care</b>								
Brookdale Senior Living Inc.	\$ 6.18	(14.6%)	\$ 1,153	\$ 6,985	\$ 3,421	14.6%	2.04x	13.9x
Capital Senior Living Corporation	4.20	(64.3%)	125	1,365	457	12.8%	2.99x	23.4x
Ensign Group, Inc.	51.52	84.9%	2,757	3,992	2,098	9.2%	1.90x	20.6x
National HealthCare Corporation	75.43	23.1%	1,154	1,416	984	10.2%	1.44x	14.1x
<b>Mean</b>		<b>7.3%</b>	<b>\$ 1,297</b>	<b>\$ 3,440</b>	<b>\$ 1,740</b>	<b>11.7%</b>	<b>2.09x</b>	<b>18.0x</b>
<b>Median</b>		<b>4.2%</b>	<b>\$ 1,154</b>	<b>\$ 2,704</b>	<b>\$ 1,541</b>	<b>11.5%</b>	<b>1.97x</b>	<b>17.3x</b>
<b>Behavioral</b>								
AAC Holdings, Inc.	\$ 1.61	(85.8%)	\$ 40	\$ 378	\$ 295	(1.0%)	1.28x	NM
Acadia Healthcare Company, Inc.	32.02	(10.0%)	2,832	6,631	3,031	18.6%	2.19x	11.8x
<b>Mean</b>		<b>(47.9%)</b>	<b>\$ 1,436</b>	<b>\$ 3,504</b>	<b>\$ 1,663</b>	<b>8.8%</b>	<b>1.73x</b>	<b>11.8x</b>
<b>Median</b>		<b>(47.9%)</b>	<b>\$ 1,436</b>	<b>\$ 3,504</b>	<b>\$ 1,663</b>	<b>8.8%</b>	<b>1.73x</b>	<b>11.8x</b>
<b>Home Health</b>								
Addus HomeCare Corporation	\$ 67.90	29.3%	\$ 885	\$ 848	\$ 548	7.5%	1.55x	20.6x
Amedisys, Inc.	127.82	93.4%	4,096	4,477	1,731	10.2%	2.59x	25.4x
Chemed Corporation	326.78	6.0%	5,207	5,397	1,806	15.4%	2.99x	19.4x
LHC Group, Inc.	111.11	49.3%	3,499	3,786	2,021	9.5%	1.87x	19.8x
<b>Mean</b>		<b>44.5%</b>	<b>\$ 3,422</b>	<b>\$ 3,627</b>	<b>\$ 1,526</b>	<b>10.6%</b>	<b>2.25x</b>	<b>21.3x</b>
<b>Median</b>		<b>39.3%</b>	<b>\$ 3,797</b>	<b>\$ 4,131</b>	<b>\$ 1,768</b>	<b>9.8%</b>	<b>2.23x</b>	<b>20.2x</b>
<b>Specialty</b>								
American Renal Associates Holdings, Inc.	\$ 6.88	(53.0%)	\$ 224	\$ 716	\$ 817	21.3%	0.88x	4.1x
DaVita Inc.	55.24	(12.0%)	9,192	22,189	11,300	18.2%	1.96x	10.8x
MEDNAX, Inc.	27.97	(39.1%)	2,421	4,610	3,646	14.8%	1.26x	8.5x
Providence Service Corporation	66.33	(12.6%)	851	832	1,416	3.7%	0.59x	15.8x
RadNet, Inc.	12.11	(8.6%)	606	1,711	1,015	11.7%	1.69x	14.4x
Select Medical Holdings Corporation	14.37	(20.4%)	1,944	6,133	5,153	12.2%	1.19x	9.7x
Surgery Partners, Inc.	10.83	(32.3%)	529	2,828	1,777	18.5%	1.59x	8.6x
U.S. Physical Therapy, Inc.	116.49	27.7%	1,487	1,579	457	15.8%	3.46x	21.8x
<b>Mean</b>		<b>(16.0%)</b>	<b>\$ 2,624</b>	<b>\$ 5,529</b>	<b>\$ 3,326</b>	<b>15.2%</b>	<b>1.64x</b>	<b>11.5x</b>
<b>Median</b>		<b>(12.6%)</b>	<b>\$ 1,487</b>	<b>\$ 2,828</b>	<b>\$ 1,777</b>	<b>15.8%</b>	<b>1.59x</b>	<b>10.1x</b>
<b>Provider Segment</b>								
<b>Mean</b>		<b>(0.3%)</b>	<b>\$ 4,490</b>	<b>\$ 9,250</b>	<b>\$ 5,956</b>	<b>13.2%</b>	<b>1.77x</b>	<b>14.0x</b>
<b>Median</b>		<b>(8.6%)</b>	<b>\$ 1,944</b>	<b>\$ 4,477</b>	<b>\$ 2,021</b>	<b>14.6%</b>	<b>1.67x</b>	<b>12.9x</b>

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# PUBLIC COMPANY PERFORMANCE

## PRODUCTS

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM		
	of 4/30/19	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA	
<b>Supplies &amp; Distribution</b>									
AmerisourceBergen Corporation	\$ 74.76	(17.5%)	\$ 15,781	\$ 17,548	\$ 175,151	1.3%	0.10x	7.7x	
Cardinal Health, Inc.	48.71	(24.1%)	14,516	20,158	143,530	1.9%	0.14x	7.2x	
Henry Schein, Inc.	64.06	(15.7%)	9,575	11,025	13,289	8.4%	0.83x	9.9x	
McKesson Corporation	119.25	(23.7%)	22,875	27,489	214,319	1.9%	0.13x	6.6x	
Owens & Minor, Inc.	3.41	(79.0%)	215	2,039	9,928	2.2%	0.21x	9.4x	
Patterson Companies, Inc.	21.84	(6.2%)	2,042	2,709	5,538	3.9%	0.49x	12.6x	
Premier, Inc.	33.23	0.7%	2,134	2,155	1,680	32.9%	1.28x	3.9x	
West Pharmaceutical Services, Inc.	123.79	40.3%	9,128	9,136	1,745	20.8%	5.23x	25.1x	
<b>Mean</b>		<b>(15.6%)</b>	<b>\$ 9,533</b>	<b>\$ 11,532</b>	<b>\$ 70,648</b>	<b>9.2%</b>	<b>1.05x</b>	<b>10.3x</b>	
<b>Median</b>		<b>(16.6%)</b>	<b>\$ 9,352</b>	<b>\$ 10,080</b>	<b>\$ 11,608</b>	<b>3.0%</b>	<b>0.35x</b>	<b>8.5x</b>	
<b>Durable Medical Equipment</b>									
Hill-Rom Holdings, Inc.	\$ 101.42	18.2%	\$ 6,772	\$ 8,574	\$ 2,866	19.8%	2.99x	15.1x	
Invacare Corporation	7.40	(59.3%)	250	441	959	0.2%	0.46x	NM	
<b>Mean</b>		<b>(20.6%)</b>	<b>\$ 3,511</b>	<b>\$ 4,508</b>	<b>\$ 1,912</b>	<b>10.0%</b>	<b>1.73x</b>	<b>15.1x</b>	
<b>Median</b>		<b>(20.6%)</b>	<b>\$ 3,511</b>	<b>\$ 4,508</b>	<b>\$ 1,912</b>	<b>10.0%</b>	<b>1.73x</b>	<b>15.1x</b>	
<b>Medical Devices &amp; Products</b>									
Abbott Laboratories	\$ 79.56	36.9%	\$ 139,745	\$ 156,685	\$ 30,723	23.7%	5.10x	21.5x	
Baxter International Inc.	76.30	9.8%	38,998	41,870	11,082	23.4%	3.78x	16.2x	
Boston Scientific Corporation	37.12	29.2%	51,621	60,976	9,937	26.7%	6.14x	23.0x	
Cantel Medical Corp.	68.94	(38.5%)	2,863	3,029	896	17.9%	3.38x	18.9x	
Hologic, Inc.	46.38	19.6%	12,407	15,139	3,287	31.2%	4.61x	14.8x	
Johnson & Johnson	141.20	11.6%	375,983	391,524	81,593	34.4%	4.80x	14.0x	
Medtronic plc	88.81	10.8%	119,108	140,446	30,555	31.7%	4.60x	14.5x	
Mettler-Toledo International Inc.	745.26	33.1%	18,511	19,447	2,954	25.4%	6.58x	25.9x	
Stryker Corporation	188.91	11.5%	70,483	77,627	13,876	28.0%	5.59x	19.9x	
Teleflex Incorporated	286.18	6.8%	13,185	15,198	2,475	27.2%	6.14x	22.6x	
<b>Mean</b>		<b>13.1%</b>	<b>\$ 84,290</b>	<b>\$ 92,194</b>	<b>\$ 18,738</b>	<b>26.9%</b>	<b>5.07x</b>	<b>19.1x</b>	
<b>Median</b>		<b>11.6%</b>	<b>\$ 45,310</b>	<b>\$ 51,423</b>	<b>\$ 10,510</b>	<b>26.9%</b>	<b>4.95x</b>	<b>19.4x</b>	
<b>Specialty Devices &amp; Products</b>									
ABIOMED, Inc.	\$ 277.41	(7.8%)	\$ 12,507	\$ 12,386	\$ 769	30.9%	NM	NM	
AngioDynamics, Inc.	20.54	6.0%	764	856	352	14.4%	2.43x	16.9x	
AtriCure, Inc.	30.02	35.0%	1,159	1,193	209	(8.0%)	5.72x	NM	
BioTelemetry, Inc.	54.40	42.4%	1,839	2,015	386	28.5%	5.21x	18.3x	
Cardiovascular Systems, Inc.	35.54	55.5%	1,238	1,143	239	2.2%	4.79x	NM	
CONMED Corporation	80.03	23.1%	2,259	3,072	876	16.4%	3.51x	21.4x	
DexCom, Inc.	121.07	65.4%	11,022	10,816	1,128	(11.9%)	9.59x	NM	
Edwards Lifesciences Corporation	176.07	38.2%	36,711	36,668	3,821	31.4%	9.60x	30.6x	
Glaukos Corporation	72.13	114.2%	2,626	2,604	195	(3.0%)	13.34x	NM	
Globus Medical, Inc.	45.09	(11.9%)	4,463	4,333	722	29.5%	6.01x	20.3x	
Inogen, Inc.	87.30	(37.9%)	1,914	1,731	369	12.2%	4.69x	38.3x	
Intuitive Surgical, Inc.	510.63	15.8%	58,952	58,076	3,850	35.1%	NM	43.0x	
LeMaitre Vascular, Inc.	28.88	(8.2%)	568	560	108	23.0%	5.18x	22.5x	
Masimo Corporation	130.15	45.0%	6,944	6,553	877	26.2%	7.47x	28.5x	
Utah Medical Products, Inc.	84.40	(16.9%)	314	282	42	49.6%	6.74x	13.6x	
<b>Mean</b>		<b>23.9%</b>	<b>\$ 9,552</b>	<b>\$ 9,486</b>	<b>\$ 930</b>	<b>18.4%</b>	<b>6.48x</b>	<b>25.3x</b>	
<b>Median</b>		<b>23.1%</b>	<b>\$ 2,259</b>	<b>\$ 2,604</b>	<b>\$ 386</b>	<b>23.0%</b>	<b>5.72x</b>	<b>21.9x</b>	
<b>Consumer</b>									
GNC Holdings, Inc.	\$ 2.22	(37.5%)	\$ 186	\$ 1,461	\$ 2,311	8.9%	0.63x	7.1x	
Prestige Consumer Healthcare Inc.	29.42	(0.1%)	1,524	3,295	976	33.6%	3.38x	10.1x	
Vitamin Shoppe, Inc.	6.28	26.9%	151	693	1,102	5.8%	0.63x	10.9x	
<b>Mean</b>		<b>(3.6%)</b>	<b>\$ 620</b>	<b>\$ 1,816</b>	<b>\$ 1,463</b>	<b>16.1%</b>	<b>1.55x</b>	<b>9.4x</b>	
<b>Median</b>		<b>(0.1%)</b>	<b>\$ 186</b>	<b>\$ 1,461</b>	<b>\$ 1,102</b>	<b>8.9%</b>	<b>0.63x</b>	<b>10.1x</b>	
<b>Product Segment</b>	<b>Mean</b>	<b>8.2%</b>	<b>\$ 28,193</b>	<b>\$ 30,815</b>	<b>\$ 20,387</b>	<b>18.1%</b>	<b>4.21x</b>	<b>17.8x</b>	
	<b>Median</b>	<b>10.3%</b>	<b>\$ 6,858</b>	<b>\$ 7,564</b>	<b>\$ 2,028</b>	<b>21.9%</b>	<b>4.65x</b>	<b>16.5x</b>	

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## HEALTHCARE INDUSTRY EXPERIENCE

Services Segment	Providers Segment	Products Segment
Revenue Cycle Management	Non-acute Care	Disposables
Facility Management	Home Health & Hospice	Commercial
Tech-enabled	Laboratories	Consumer
Data Analytics	Acute Care	Clinical Devices
Insurance	Long-Term Care	Distribution
Medical Review	Behavioral Health	Non-Clinical Devices
Consulting	Specialty Care	Diagnostic
Regulatory Compliance	Alternative / Integrative Health	Durable Medical Equipment

## INDUSTRY GROUPS



## Footnotes

1. Pitchbook
2. S&P CapitalIQ
3. Scott-Macon proprietary transaction information

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# SELECT HEALTHCARE TRANSACTIONS

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 <p>has been recapitalized by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by a joint venture between</p>  	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has sold its securement division to</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has acquired selected assets of</p> 

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